

I recently read a short speech by Mr. William Lane who serves as the Chairman of the USA\*ENGAGE trade association and the Washington Director of Caterpillar corporation titled "USA\*ENGAGE: Lessons Learned: The Cost of Conducting Foreign Policy on the Cheap." The remarks were offered at the French Institute on International Relations last month.

I believe my colleagues will find Mr. Lane's remarks insightful and informed so I ask unanimous consent that the full speech be printed in the RECORD.

There being no objection, the material was ordered to be printed in the RECORD, as follows:

REMARKS OF WILLIAM LANE: USA\*ENGAGE:  
LESSONS LEARNED  
THE COST OF CONDUCTING FOREIGN POLICY ON  
THE CHEAP

I very much appreciate the opportunity to discuss the issue of economic sanctions before such an influential audience. For the past four years I've been closely associated with the public policy effort known as USA\*ENGAGE. Today, I'd like to talk about that effort—with specific focus on the lessons we've learned during what has turned into a rather remarkable campaign.

USA\*ENGAGE was organized in reaction to a disturbing development: for much of this decade the United States has embraced an outdated policy tool—unilateral sanctions—to influence foreign governments. In fact, the U.S. has imposed sanctions with such vigor that by 1997 over half the world's population was the target of some form of economic punishment at the hands of the United States.

Recognizing that such sanction policies rarely work, are often counterproductive and almost always costly to other national objectives, U.S. business and agriculture felt compelled to challenge the wisdom of a sanctions-based foreign policy. Organized as USA\*ENGAGE, the four-year-old effort has had a definite impact on how America's policymakers now view sanctions.

To appreciate the lessons learned, it is best to recall the scope of the problem. Put bluntly, with the end of the Cold War, many U.S. policymakers embraced the simplistic view that sanctions were the perfect compromise between doing nothing and taking military action.

So the United States sanctioned. It sanctioned South Korea and Saudi Arabia over labor rights; India and Pakistan for nuclear testing; Colombia for narcotics; and China for human rights abuses and environmental concerns. Citizens of Canada and Israel were sanctioned for doing business in Cuba. Egypt and Germany were threatened with sanctions because of concerns about religious persecution, as were companies in Russia, Malaysia and France for investing in Iran's petroleum sector.

How many sanctions were imposed? In 1997, the President's Export Council found that the U.S. was targeting unilateral sanctions against 73 countries, while the Congressional Research Service cited 125 measures authorizing unilateral sanctions.

Did the sanctions work? The Institute for International Economic concluded that less than one in five unilateral sanctions resulted in anything close to the desired result. However, the one thing unilateral sanctions have clearly done is to hurt U.S. interest—annually costing as many as 250,000 high-paying American jobs and reducing U.S. exports by about \$19 billion.

From our perspective, sanctions also ran counter to the reality that in many devel-

oping countries American business represents one of the most progressive elements of society. By encouraging trade and investment abroad, America not only helps create jobs and higher living standards; if also promotes values that encourage political freedom, the rule of law, and respect for human rights. From better schools and health care to improved infrastructure and housing, commercial engagement can make a positive difference in the lives of millions.

At the same time, the positive contribution made by the many non-governmental organizations (NGOs) cannot be underestimated. While we recognize there are no guarantees in foreign policy, we've learned that for engagement to work, it needs to be pursued at many levels—political, diplomatic, economic, charitable, religious, educational, and cultural. Rather than view each other as adversaries, business and the NGO communities would be well served to be supportive of common objectives.

So, the strategy of USA\*ENGAGE was to engage friend and foe alike in the sanctions debate. Our original hope was that 100 companies would join us. Clearly, this was an issue of great concern for the business community, as our membership quickly swelled to 675 companies.

Moreover, we engaged the academic community and think tanks. We engaged non-traditional business allies ranging from religious and humanitarian organizations to human rights groups. We engaged the Congress and Clinton Administration. We worked with the media and aggressively used the Internet to engage the public—building a web outreach program that was receiving 140,000 hits per month at its peak. With our encouragement, the sanctions issue even became the national college-debating topic.

To be frank, our message evolved with time. Initially we stressed what our experience told us was true:

- (1) Unilateral sanctions don't work and can be costly;
- (2) Engagement—when pursued at all levels—can be a strong force for positive change;
- (3) Isolating a country from positive values and means of influence rarely gets results;
- (4) Multilateral actions are almost always more effective than unilateral ones.

As the public debate continued, our views coalesced around one overriding theme: the United States cannot conduct an effective foreign policy on the cheap. Unilateral sanctions are not only the lazy man's foreign policy, but a symptom of a larger problem: a lack of recognition of the broad array of foreign policy tools—ranging from carrots to sticks—that are available.

Sanctions—even unilateral ones—at times may be necessary, but other foreign policy tools must be part of the equation. These include the Foreign Service, USAID, military and intelligence agencies, as well as multilateral institutions like the UN, World Bank, IMF and WTO. But for these tools to work, U.S. leadership, commitment, and funding is essential.

The problem with unilateral sanctions is that they often cut off American influence and hurt the very people the U.S. is trying to help. We don't think it is an accident that the countries the United States has attempted to isolate the most—Cuba and North Korea—have changed the least over the past 40 years.

The efforts of USA\*ENGAGE have prompted a reexamination of many U.S. sanction policies. Sanctions have been lifted against Colombia, Vietnam, and both South and North Korea. The U.S. has rejected sanctions against Mexico, Indonesia, Russia, Malaysia and France and waived sanctions against India and Pakistan. Earlier this week, the

U.S. Supreme Court, in a rare unanimous vote, ruled that state and local sanctions are unconstitutional. There has even been movement toward engaging Cuba, with legislation now moving in the Congress that would open the door to U.S. shipments of food and medicine.

While a few new sanctions—Burma and Sudan—have been imposed in recent years, it is clear that policymakers view unilateral sanctions in a more critical light. It is important to note that last year, and so far this year, the United States has not imposed any unilateral sanctions of note. This is a far cry from 1996, when USA\*ENGAGE was organized. In that year alone, according to the National Association of Manufacturers, the U.S. imposed 23 unilateral sanctions, including two measures—the Helms-Burton Act and the Iran-Libya Sanctions Act—that were unusually onerous in that extraterritorial sanctions were authorized.

For our part, business now sees value in supporting issues that it previously ignored—such as encouraging America to pay its UN arrears and ensuring that the IMF and Foreign Service are adequately funded.

Under the leadership of foreign policy and trade experts like Senators LUGAR, KERREY and HAGEL and Representatives CRANE, DOOLEY and MANZULLO, there is a serious effort in Congress to enact legislation that would put in place a more deliberate process to use when the U.S. considers new unilateral sanction proposals. Known as The Sanctions Process Reform Act, this common sense legislation is a good bill and should be enacted.

While this legislation is important, it won't be new laws that stop policymakers from adopting new unilateral sanctions rather than pursuing more effective multilateral actions. Nor will new laws ensure that our leaders recognize the full power of engagement and the risks associated with isolation. That is why we must continue to be vigilant and keep U.S. foreign policymakers on a path that included multilateral solutions to international problems.

What will ultimately change America's sanctions-based foreign policy will be Americans who—armed with the facts—demand a more effective foreign policy. To that end, the ultimate success of USA\*ENGAGE will depend on whether the lessons learned are reinforced by a commitment from our leaders to refrain from conducting foreign policy on the cheap.

As a conclusion, I'd like you to note that perhaps the most telling event to illustrate the evolution of U.S. sanctions policy took place earlier this week. The decision this week by President Clinton to drop many of the U.S. sanctions that have been in place against North Korea for nearly a half a century was indeed profound. What better way to mark the 50th anniversary of the Korean War than to finally make significant progress towards ending the Cold War on the Korean Peninsula?

The United States should now further follow the lead of South Korea, as we too face an opportunity to ease tensions with a hostile neighbor. America can learn from the Koreans by opening a dialogue with the government of Cuba. Engagement is working throughout the world—it can work in our backyard too. Perhaps that will be the greatest lesson we have yet to learn.

Thank you.

#### BANKRUPTCY REFORM

Mr. HATCH. Mr. President, I want to take a brief moment to speak on bankruptcy reform legislation, which in my view, our Nation desperately needs. We

have a balanced bankruptcy reform bill. The administration is on record as saying they support it. If the President really wants a bill, and if my colleagues in the Senate really want a bill, then they should let us move to a formal conference. Furthermore, they should tell us why the clinic violence provision is even necessary.

Current law already prevents perpetrators of clinic violence, as well as other types of violence, from discharging the judgments against them in bankruptcy. Given this, it is clear that the overbroad abortion clinic violence amendment serves no substantive purpose. No one has brought forth a single case in which current law has been used to discharge debts from clinic violence. I raised this issue in a letter to Senator SCHUMER last week, and am still awaiting a response.

Let's move forward with a bankruptcy conference—we have waited long enough.

I ask unanimous consent that the letter be printed in the RECORD.

There being no objection, the letter was ordered to be printed in the RECORD, as follows:

U.S. SENATE,  
COMMITTEE ON THE JUDICIARY,  
Washington, DC, July 13, 2000.

Hon. CHARLES SCHUMER

Hart Senate Office Building, Washington, DC.

DEAR CHUCK: I am writing you regarding your clinic violence amendment to the bankruptcy reform legislation. This amendment appears to be one of the final remaining issues holding up the overdue reform our bankruptcy laws truly need to both stop the abuse of the system by those who are able to pay back a portion of their debts and to implement new consumer protections such as enhanced credit card disclosures, which you played a major role in drafting.

I respect your views and the general objective of your amendment to prevent criminals from paying their debts to society or to others by using our bankruptcy laws. Furthermore, I am committed to addressing any legitimate abuse of our bankruptcy laws. However, I am concerned that some who oppose the broadly supported proposed reforms have capitalized on the issue of abortion clinic violence and have spread some misconceptions regarding this issue. Such misconceptions, unfortunately, appear to be jeopardizing passage of the important bankruptcy reform legislation.

For example, in a document circulated by one of our colleagues, it was represented that "[t]he Schumer amendment prevents a documented abuse of the bankruptcy system. . . ." and the compromise language that is in the conference report "would continue to allow many perpetrators of clinic violence to seek shelter in the nation's bankruptcy courts."

There has not been a single case reported or presented where the current bankruptcy laws were held to allow a perpetrator of clinic violence to "seek shelter in the nation's bankruptcy courts," nor is this a "documented abuse" of the system. On the contrary, when those who have committed violence have tried to hide behind the bankruptcy laws, they have found their debts were non-dischargeable under current bankruptcy law. Given this, I do not think that the amendment you offer is necessary.

Indeed, the abortion rights group NARAL recognized in a 1999 publication that "[c]oncluding that clinic violence-associated

debts are non-dischargeable under section 523(a)(6) is consistent with the Supreme court's interpretation of [current bankruptcy law's] "willful and malicious injury." Therefore such true debts are non-dischargeable.

Even given such interpretation of current law, and though the House-passed bill had no abortion-related provision, the current reform legislation goes further and incorporates compromise language that would expand current law and further make debts arising from willful and malicious threats also non-dischargeable. This is done in a politically neutral manner and protects debts from all threats of injury irrespective of the political message of the protestors. In addition, knowing that one of your biggest concerns regarding this subject is the ability of perpetrators to avoid debts arising from settlement or contempt orders, the compromise language specifically covers debts from settlement orders and violations of other orders of the court.

I appreciate your consideration of these points and would welcome any response you might have.

Sincerely,

ORRIN G. HATCH,  
Chairman.

#### CHANGES TO H. CON. RES. 290 PURSUANT TO SECTION 213

Mr. DOMENICI. Mr. President, section 213 of H. Con. Res. 290 (the FY2001 Budget Resolution) permits the Chairman of the Senate Budget Committee to make adjustments to the revenue aggregate, the reconciliation instructions, and the Senate pay-as-you-go scorecard, provided certain condition are met.

Pursuant to section 213, I hereby submit the following revisions to H. Con. Res. 290:

Current Revenue Aggregate: (sec. 101(1)(A))—FY 2001 Recommended Level of Federal Revenues .....	\$1,503,200,000,000
Adjustment: Additional reduction in revenues .....	– 5,000,000,000
Revised Revenue Aggregate: FY 2001 Recommended Level of Federal Revenues .....	1,498,000,000,000
Current Reconciliation Instruction: (sec. 104(2))—Reduce revenues by no more than .....	11,600,000,000 in 2001, 150,000,000,000 in 2001–05
Adjustment: Additional reduction in revenues .....	5,000,000,000 in 2001
Revised Reconciliation Instruction: Reduce revenues by no more than .....	16,600,000,000 in 2001 150,000,000,000 in 2001–05
Current Senate Pay-as-you-go Scorecard: FY 2001 beginning balance .....	26,509,000,000
Adjustment: Additional balance added to scorecard .....	5,000,000,000
Revised Senate Pay-as-you-go Scorecard: FY 2001 beginning balance .....	31,500,000,000

#### VICTIMS OF GUN VIOLENCE

Mr. DURBIN. Mr. President, it has been more than a year since the Columbine tragedy, but still this Republican Congress refuses to act on sensible gun legislation.

Since Columbine, thousands of Americans have been killed by gunfire. Until we act, Democrats in the Senate will read some of the names of those who lost their lives to gun violence in the past year, and we will continue to do so every day that the Senate is in session.

In the name of those who died, we will continue this fight. Following are the names of some of the people who were killed by gunfire one year ago today.

July 20: Earl Lee Bannister, 23, Washington, DC; Charles L. Barre, 33, New Orleans, LA; Chastity Calhoun, 2, New Orleans, LA; Kevin Calhoun, 27, New Orleans, LA; James Fien, 41, Rochester, NY; Derrick Ginn, 25, New Orleans, LA; Carl Hamilton, 24, Baltimore, MD; Michael Harrell, 48, Dallas, TX; Anthony Hudson, Detroit, MI; Darryl Newhouse, 40, Oakland, CA; Damian Nix, 23, Pittsburgh, PA; Jacqueaz H. Solomon, 22, Chicago, IL.

#### TAKE CONCRETE ACTION ON CHECHNYA AT THE G-8 SUMMIT

Mr. WELLSTONE. Mr. President, I rise today to once again draw attention to the continuing war in Chechnya. This war has raged for too long. The war in Chechnya from 1994–1996 left over 80,000 civilians dead, and the Foreign Relations Committee has received credible evidence that the current war has again resulted in the death of thousands of innocent civilians and the displacement of well over 250,000 others. The committee also received credible evidence of widespread looting, summary executions, detentions, denial of safe passage to fleeing civilians, torture and rape, committed by Russian soldiers. Colleagues, regardless of the politics of this war, this kind of behavior is unacceptable. War has rules, and the evidence and testimony the Foreign Relations Committee received raises serious doubts as to whether or not the Russian Federation is playing by those rules. Much of the evidence we received showed clear violations of international humanitarian law, including the well-established Geneva Convention.

Tomorrow is the official opening of Group of Eight Summit in Japan. The President must use this opportunity to relay our serious concerns with the actions of the Russian Government in Chechnya. Let's remember, what was the Group of Seven and became the G-8 with the inclusion of the Russian Federation, is an association of democratic societies with advanced economies. Although Russia is not yet a liberal democracy or an advanced economy, it was invited to take part in this group to encourage its democratic evolution. Today as I watch Russia refuse to initiate a political dialogue with the Chechen people, and continue to deny international humanitarian aid organizations and international human rights monitors access to Chechnya, I must question that evolution.

I am disappointed that the Group of Eight will not include the situation in