

## TAKE ACTION TODAY

- To learn more about the Home Affordable Foreclosure Alternatives (HAFA) Program, visit [MakingHomeAffordable.gov](http://MakingHomeAffordable.gov).
- Contact your mortgage servicer—the company to which you pay your mortgage—to determine if you qualify.
- Call 1-888-995-HOPE (4673) for information about the Making Home Affordable Program and to speak with a HUD-approved housing counselor for free. If you are having difficulties, call the hotline and ask for “MHA Help”.

**888-995-HOPE**  
Homeowner's HOPE™ Hotline

- Be cautious of scams. Do not sign your deed over to anyone or make a payment to anyone other than your mortgage servicer without seeking your servicer's approval directly.

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## Home Affordable Foreclosure Alternatives (HAFA) Program

Helping Homeowners Transition  
to More Affordable Housing



Help for  
America's  
Homeowners



## MAKING HOME AFFORDABLE

The Obama Administration's Making Home Affordable Program is a critical part of the effort to stabilize the housing market and help struggling homeowners get relief and avoid foreclosure.

Making Home Affordable includes opportunities for homeowners to modify or refinance their mortgage to make their payments more affordable.

Some homeowners may feel that they can no longer afford their home, even with modified payments. These homeowners still want to avoid the devastating effects of foreclosure. The Home Affordable Foreclosure Alternatives (HAFA) Program makes it easier for homeowners to work with their mortgage servicer to sell their home (short sale) or deed it to the bank (deed-in-lieu of foreclosure).

Under HAFA, after a short sale or deed-in-lieu is successfully completed, a homeowner is cleared of all remaining debt and obligations on their first lien mortgage to their mortgage servicer, and is eligible for \$3,000 to help with moving expenses.

For many homeowners, these solutions are the safest way to transition to more affordable housing.

To learn more about the potential impact of a short sale or a deed-in-lieu on your credit report, visit: <http://www.ftc.gov/bcp/edu/pubs/consumer/credit/cre24.shtm>.

## HOME AFFORDABLE FORECLOSURE ALTERNATIVES

The Home Affordable Foreclosure Alternatives (HAFA) Program includes two options:

### Short Sale

In a short sale, the servicer allows the homeowner to list and sell the mortgaged property and agrees to accept the net proceeds from the sale even if the proceeds are less than the total amount due on the mortgage.

### Deed-in-Lieu of Foreclosure

Servicers may also offer to accept a deed-in-lieu of foreclosure through which a homeowner voluntarily transfers ownership of the property to their servicer. Many servicers require homeowners to try to sell their home before they will accept a deed-in-lieu.

### Eligibility Criteria\*

You may be eligible to apply if you meet all of the following:

- You live in the home or have lived there in the last 12 months.
- You have a documented financial hardship.
- You have not purchased a new house within the last 12 months.
- Your first mortgage is less than \$729,750.
- You obtained your mortgage on or before January 1, 2009.
- You must not have been convicted within the last 10 years of felony larceny, theft, fraud or forgery, money laundering or tax evasion, in connection with a mortgage or real estate transaction.

\*Eligibility criteria are for guidance only. Contact your mortgage servicer to see if you qualify for HAFA.

## Other Loans

If you have other loans against your house, you will need to work with your servicer to negotiate the release of those loans in order to complete the short sale or deed-in-lieu. HAFA helps by providing some funds to pay off junior loans.

### HAFA Timeline

Unlike the process for many short sales and deeds-in-lieu of foreclosure, HAFA sets clear timelines to keep the process efficient.

Mortgage servicers must evaluate homeowners for HAFA within 30 days after one of the eligibility criteria is met. If the homeowner is eligible, the servicer will send a Short Sale Agreement (SSA)—a contract between the homeowner and the servicer—that will include:

- A list price approved by the servicer;
- The length of time the property will be marketed for sale;
- An agreement releasing the homeowner from all future liability after the property is sold;
- The amount of the monthly mortgage payment, if any, that the borrower will be required to pay during the term of the SSA;
- Information about \$3,000 in relocation assistance after closing; and
- An agreement that so long as the borrower performs in accordance with the terms of the SSA, the servicer will not complete a foreclosure sale.

If a servicer is willing to accept a deed-in-lieu of foreclosure, they will provide a HAFA deed-in-lieu agreement.