

TABLE B-57. Manufacturing and trade sales and inventories, 1971-2012

[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufacturing			Merchant wholesalers ¹			Retail trade			Retail and food services sales
	Sales ²	Inventories ³	Ratio ⁴	Sales ²	Inventories ³	Ratio ⁴	Sales ²	Inventories ³	Ratio ⁴	Sales ^{2, 5}	Inventories ³	Ratio ⁴	
SIC: ⁶													
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45	.....
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44	.....
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48	.....
1974	177,912	287,144	1.61	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57	.....
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46	.....
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45	.....
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48	.....
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53	.....
1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48	.....
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52	.....
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,854	1.28	86,514	132,719	1.53	.....
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49	.....
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44	.....
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49	.....
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52	.....
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56	.....
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55	.....
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54	.....
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58	.....
1990	545,909	840,594	1.52	242,686	405,073	1.65	149,506	195,833	1.29	153,718	239,688	1.56	.....
1991	542,815	834,609	1.53	239,847	390,950	1.65	148,306	200,448	1.33	154,661	243,211	1.54	.....
1992	567,176	842,809	1.48	250,394	382,510	1.54	154,150	208,302	1.32	162,632	251,997	1.52	.....
NAICS: ⁶													
1992	540,199	835,900	1.53	242,002	378,710	1.57	147,261	196,914	1.31	150,936	260,276	1.67	167,841
1993	567,195	863,064	1.50	251,708	379,778	1.50	154,018	204,842	1.30	161,469	278,444	1.68	179,424
1994	609,854	926,421	1.46	269,843	399,924	1.44	164,575	221,978	1.29	175,436	304,519	1.66	194,186
1995	654,689	985,369	1.48	289,973	424,761	1.44	179,915	238,392	1.29	184,801	322,216	1.72	204,219
1996	686,923	1,004,743	1.46	299,766	430,430	1.44	190,362	241,058	1.27	196,796	333,255	1.67	216,983
1997	723,442	1,045,713	1.42	319,558	443,435	1.37	198,154	258,454	1.26	205,730	343,824	1.64	227,177
1998	742,391	1,077,665	1.43	324,984	448,853	1.39	202,260	272,297	1.32	215,147	356,515	1.62	237,746
1999	786,178	1,137,746	1.40	335,991	463,465	1.35	216,597	290,207	1.30	233,591	384,074	1.59	257,249
2000	833,868	1,196,358	1.41	350,715	481,184	1.35	234,546	309,246	1.29	248,606	405,928	1.59	273,961
2001	818,160	1,118,976	1.42	330,875	427,751	1.38	232,096	297,588	1.32	255,189	393,637	1.58	281,575
2002	823,234	1,139,378	1.36	326,227	422,924	1.29	236,294	301,436	1.26	260,713	415,018	1.55	288,256
2003	854,182	1,147,472	1.34	334,616	408,216	1.25	247,651	308,055	1.23	271,915	431,201	1.56	301,059
2004	924,912	1,240,555	1.30	359,081	440,760	1.19	276,367	339,431	1.18	289,464	460,364	1.56	320,594
2005	1,003,802	1,312,940	1.27	395,173	473,921	1.17	301,115	367,505	1.18	307,514	471,514	1.51	340,552
2006	1,066,154	1,407,372	1.28	417,963	522,568	1.20	325,351	398,586	1.18	322,840	486,218	1.49	358,073
2007	1,124,417	1,486,675	1.29	443,288	561,835	1.22	347,857	424,806	1.18	333,271	500,034	1.48	370,317
2008	1,153,856	1,461,254	1.32	455,675	541,561	1.26	369,315	442,249	1.22	328,867	477,444	1.51	366,876
2009	978,862	1,323,831	1.39	368,292	504,636	1.39	308,268	389,908	1.31	302,302	429,287	1.46	339,892
2010	1,074,209	1,433,794	1.28	409,721	549,239	1.28	344,361	429,260	1.18	320,128	455,295	1.38	358,961
2011	1,193,570	1,544,057	1.26	457,613	600,825	1.28	389,778	471,549	1.17	346,179	471,683	1.34	387,304
2011: Jan	1,154,121	1,447,106	1.25	440,892	556,808	1.26	376,856	434,085	1.15	336,373	456,213	1.36	375,739
Feb	1,154,192	1,455,471	1.26	441,022	563,565	1.28	374,427	437,988	1.17	338,743	453,918	1.34	378,934
Mar	1,181,873	1,473,392	1.25	454,480	571,115	1.26	385,965	443,400	1.15	341,428	458,877	1.34	382,115
Apr	1,185,110	1,485,294	1.25	453,257	579,290	1.28	388,422	446,698	1.15	343,431	459,306	1.34	383,810
May	1,184,326	1,499,819	1.27	453,933	584,012	1.29	387,450	454,999	1.17	342,943	460,808	1.34	383,733
June	1,193,625	1,505,090	1.26	456,833	585,643	1.28	390,895	457,671	1.17	345,897	461,776	1.34	387,045
July	1,206,331	1,510,743	1.25	467,495	588,875	1.26	391,887	460,836	1.18	346,949	461,032	1.33	388,064
Aug	1,209,034	1,520,705	1.26	464,589	591,799	1.27	397,050	462,975	1.17	347,395	465,931	1.34	388,718
Sept	1,210,232	1,518,404	1.25	463,879	591,168	1.27	396,544	459,782	1.16	349,809	467,544	1.34	391,539
Oct	1,220,243	1,531,731	1.26	466,604	597,571	1.28	399,229	466,544	1.17	354,410	467,616	1.32	396,633
Nov	1,218,633	1,537,633	1.26	466,392	600,646	1.29	397,164	466,509	1.17	355,077	470,478	1.33	397,370
Dec	1,230,038	1,544,057	1.26	470,761	600,825	1.28	404,636	471,549	1.17	354,641	471,683	1.33	396,974
2012: Jan	1,234,843	1,556,397	1.26	472,600	604,980	1.28	404,708	474,580	1.17	357,535	476,837	1.33	400,550
Feb	1,244,716	1,564,986	1.26	474,382	606,668	1.28	408,970	478,923	1.17	361,364	479,395	1.33	404,692
Mar	1,247,697	1,569,020	1.26	474,690	607,190	1.28	410,559	480,495	1.17	362,448	481,335	1.33	406,200
Apr	1,246,774	1,573,873	1.26	473,660	605,878	1.28	412,940	482,838	1.17	360,174	485,157	1.35	404,112
May	1,243,493	1,578,003	1.27	475,187	604,989	1.27	408,492	482,756	1.18	359,814	490,258	1.36	403,641
June	1,229,074	1,580,106	1.29	469,382	604,221	1.29	402,730	481,897	1.20	356,962	493,988	1.38	400,635
July	1,239,836	1,592,581	1.28	478,169	608,099	1.27	401,942	484,939	1.21	359,725	499,543	1.39	403,587
Aug	1,246,838	1,602,311	1.29	477,115	611,959	1.28	405,897	488,787	1.20	363,826	501,565	1.38	407,696
Sept	1,262,184	1,613,065	1.28	480,401	615,453	1.28	413,437	494,350	1.20	368,346	503,262	1.37	412,705
Oct	1,258,993	1,617,357	1.28	481,734	615,204	1.28	409,784	496,077	1.21	367,475	506,076	1.38	411,997
Nov P	1,271,580	1,621,534	1.28	483,701	615,181	1.27	419,333	498,949	1.19	368,546	507,404	1.38	413,582

¹ Excludes manufacturers' sales branches and offices.
² Annual data are averages of monthly not seasonally adjusted figures.
³ Seasonally adjusted, end of period. Inventories beginning with January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.
⁴ Inventory/sales ratio. Monthly inventories are inventories at the end of the month to sales for the month. Annual data beginning with 1982 are the average of monthly ratios for the year. Annual data for 1970-81 are the ratio of December inventories to monthly average sales for the year.
⁵ Food services included on Standard Industrial Classification (SIC) basis and excluded on North American Industry Classification System (NAICS) basis. See last column for retail and food services sales.
⁶ Effective in 2001, data classified based on NAICS. Data on NAICS basis available beginning with 1992. Earlier data based on SIC. Data on both NAICS and SIC basis include semiconductors.
Source: Department of Commerce (Bureau of the Census).

