Table B–57. Manufacturing and trade sales and inventories, 1969–2010

[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufacturing			Merchant wholesalers [1]			Retail trade			Retail and food services sales
	Sales [2]	Inventories [3]	Ratio [4]	Sales [2]	Inventories [3]	Ratio [4]	Sales [2]	Inventories [3]	Ratio [4]	Sales [2, 5]	Inventories [3]	Ratio [4]	
SIC: [6]													
1969	105,690	170,400	1.61	53,501	98,145	1.83	22,818	29,800	1.31	29,371	42,455	1.45	.....
1970	108,221	178,594	1.65	52,805	101,599	1.92	24,167	33,354	1.38	31,249	43,641	1.40	.....
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45	.....
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44	.....
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48	.....
1974	177,912	287,144	1.61	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57	.....
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46	.....
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45	.....
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48	.....
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53	.....
1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48	.....
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52	.....
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,654	1.28	86,514	132,719	1.53	.....
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49	.....
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44	.....
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49	.....
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52	.....
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56	.....
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55	.....
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54	.....
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58	.....
1990	545,909	840,594	1.52	242,686	405,073	1.65	149,506	195,833	1.29	153,718	239,688	1.56	.....
1991	542,815	834,609	1.53	239,847	390,950	1.65	148,306	200,448	1.33	154,661	243,211	1.54	.....
1992	567,176	842,809	1.48	250,394	382,510	1.54	154,150	208,302	1.32	162,632	251,997	1.52	.....
NAICS: [6]													
1992	540,573	836,902	1.53	242,002	378,619	1.57	147,261	196,914	1.31	151,310	261,369	1.67	168,261
1993	567,580	864,022	1.50	251,708	379,654	1.50	154,018	204,842	1.30	161,854	279,526	1.68	179,858
1994	610,253	927,253	1.46	269,843	399,833	1.44	164,575	221,978	1.29	175,835	305,442	1.66	194,638
1995	655,097	986,069	1.48	289,973	424,752	1.44	179,915	238,392	1.29	185,209	322,925	1.72	204,677
1996	687,350	1,005,417	1.46	299,766	430,441	1.43	190,362	241,050	1.27	197,222	333,926	1.67	217,463
1997	723,879	1,046,749	1.42	319,558	443,565	1.37	198,154	258,575	1.26	206,167	344,609	1.64	227,670
1998	742,837	1,078,652	1.43	324,984	448,934	1.39	202,260	272,449	1.31	215,592	357,269	1.62	238,278
1999	786,634	1,138,547	1.40	335,991	463,507	1.35	216,597	290,077	1.30	234,046	384,963	1.59	257,797
2000	834,325	1,196,993	1.41	350,715	481,357	1.35	234,546	308,906	1.29	249,063	406,730	1.59	274,518
2001	818,615	1,119,541	1.42	330,875	427,852	1.38	232,096	297,135	1.32	255,644	394,554	1.58	282,131
2002	823,714	1,139,673	1.36	326,227	422,883	1.28	236,294	300,813	1.25	261,194	415,977	1.55	288,845
2003	854,559	1,147,796	1.34	334,616	408,162	1.24	247,624	307,550	1.22	272,319	432,084	1.56	301,572
2004	925,277	1,240,354	1.30	359,081	440,559	1.19	276,213	338,542	1.17	289,983	461,253	1.56	321,217
2005	1,002,939	1,310,916	1.27	395,173	473,841	1.17	299,630	365,037	1.18	308,136	472,038	1.51	341,289
2006	1,065,569	1,405,709	1.28	417,963	523,573	1.20	324,142	395,634	1.18	323,464	486,502	1.49	358,818
2007	1,124,749	1,482,537	1.29	444,859	563,456	1.22	346,119	420,779	1.18	333,771	498,302	1.48	370,960
2008	1,154,682	1,474,215	1.32	457,189	558,969	1.28	367,564	436,423	1.21	329,930	478,823	1.51	368,110
2009	1,003,274	1,329,337	1.36	384,168	509,938	1.36	313,174	390,453	1.29	305,932	428,946	1.45	344,223
2009: Jan	987,107	1,456,120	1.48	378,408	553,700	1.46	305,636	432,529	1.42	303,063	469,891	1.55	341,617
Feb	992,262	1,432,637	1.44	381,006	544,227	1.43	308,505	425,041	1.38	302,751	463,369	1.53	341,390
Mar	971,434	1,411,982	1.45	373,041	536,541	1.44	300,489	416,943	1.39	297,904	458,498	1.54	336,207
Apr	973,357	1,393,526	1.43	373,090	530,312	1.42	301,970	411,072	1.36	298,297	452,142	1.52	336,671
May	975,508	1,376,902	1.41	370,431	525,392	1.42	304,669	407,175	1.34	300,408	444,335	1.48	338,785
June	989,712	1,357,275	1.37	376,929	517,394	1.37	307,704	400,173	1.30	305,079	439,708	1.44	343,411
July	997,809	1,343,452	1.35	381,862	513,340	1.34	310,693	395,259	1.27	305,254	434,853	1.42	343,518
Aug	1,010,215	1,324,053	1.31	383,721	509,353	1.33	313,554	389,962	1.24	312,940	424,738	1.36	351,128
Sept	1,011,367	1,319,439	1.30	390,032	506,088	1.30	316,318	386,281	1.22	305,017	427,070	1.40	343,179
Oct	1,023,258	1,325,619	1.30	394,253	508,967	1.29	319,244	388,562	1.22	309,761	428,090	1.38	347,880
Nov	1,044,587	1,330,575	1.27	400,731	510,192	1.27	330,005	392,549	1.19	313,851	427,834	1.36	352,231
Dec	1,056,059	1,329,337	1.26	408,429	509,938	1.25	332,897	390,453	1.17	314,733	428,946	1.36	352,888
2010: Jan	1,063,822	1,331,665	1.25	410,972	511,430	1.24	335,870	391,038	1.16	316,980	429,197	1.35	355,197
Feb	1,066,760	1,340,176	1.26	408,967	516,707	1.26	339,739	393,220	1.16	318,054	430,249	1.35	357,272
Mar	1,093,913	1,349,012	1.23	419,787	519,045	1.24	348,691	396,057	1.14	325,435	433,910	1.33	364,836
Apr	1,100,530	1,354,192	1.23	422,133	522,387	1.24	351,783	396,876	1.13	326,614	434,929	1.33	365,997
May	1,087,459	1,356,256	1.25	414,648	520,464	1.26	349,899	398,732	1.14	322,912	437,060	1.35	362,219
June	1,082,515	1,362,503	1.26	412,660	520,897	1.26	347,997	399,907	1.15	321,858	441,699	1.37	361,170
July	1,091,658	1,377,960	1.26	417,504	525,722	1.26	350,681	406,035	1.16	323,473	446,203	1.38	362,829
Aug	1,095,236	1,389,687	1.27	416,480	527,696	1.27	352,417	410,732	1.17	326,339	451,259	1.38	365,992
Sept	1,103,464	1,407,883	1.28	419,568	533,549	1.27	354,136	419,298	1.18	329,760	455,036	1.38	369,440
Oct	1,119,910	1,418,527	1.27	421,092	539,681	1.28	363,247	426,407	1.17	335,571	452,439	1.35	375,460
Nov [p]	1,133,114	1,421,557	1.25	424,518	543,771	1.28	370,124	425,538	1.15	338,472	452,248	1.34	378,578

[1] Excludes manufacturers' sales branches and offices.

[2] Annual data are averages of monthly not seasonally adjusted figures.

[3] Seasonally adjusted, end of period. Inventories beginning with January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.

[4] Inventory/sales ratio. Monthly inventories are inventories at the end of the month to sales for the month. Annual data beginning with 1982 are the average of monthly ratios for the year. Annual data for 1969–81 are the ratio of December inventories to monthly average sales for the year.

[5] Food services included on Standard Industrial Classification (SIC) basis and excluded on North American Industry Classification System (NAICS) basis. See last column for retail and food services sales.

[6] Effective in 2001, data classified based on NAICS. Data on NAICS basis available beginning with 1992. Earlier data based on SIC. Data on both NAICS and SIC basis include semiconductors.

Source: Department of Commerce (Bureau of the Census).

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