

TABLE B-57.—*Manufacturing and trade sales and inventories, 1967–2007*

[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufacturing			Merchant wholesalers			Retail trade			Retail and food services sales
	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ^{1, 4}	Inventories ²	Ratio ³	
<i>SIC: ⁵</i>													
1967	90,820	145,681	1.60	46,486	84,646	1.82	19,576	25,786	1.32	24,757	35,249	1.42	.....
1968	98,685	156,611	1.59	50,229	90,560	1.80	21,012	27,166	1.29	27,445	38,885	1.42	.....
1969	105,690	170,400	1.61	53,501	98,145	1.83	22,818	29,800	1.31	29,371	42,455	1.45	.....
1970	108,221	178,594	1.65	52,805	101,599	1.92	24,167	33,354	1.38	31,249	43,641	1.40	.....
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45	.....
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44	.....
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48	.....
1974	177,912	287,144	1.61	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57	.....
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46	.....
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45	.....
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48	.....
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53	.....
1979	297,701	452,840	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48	.....
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52	.....
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,654	1.28	86,514	132,719	1.53	.....
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49	.....
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44	.....
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49	.....
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52	.....
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56	.....
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55	.....
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54	.....
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58	.....
1990	545,909	840,594	1.52	242,686	405,073	1.65	149,506	195,833	1.29	153,718	239,688	1.56	.....
1991	542,815	834,609	1.53	239,847	390,950	1.65	148,306	200,448	1.33	154,661	243,211	1.54	.....
1992	567,176	842,809	1.48	250,394	362,510	1.54	154,150	208,302	1.32	162,632	251,997	1.52	.....
<i>NAICS: ⁵</i>													
1992	540,573	837,045	1.53	242,002	378,762	1.57	147,261	196,914	1.31	151,310	261,369	1.67	168,261
1993	567,580	864,074	1.50	251,708	379,706	1.50	154,018	204,842	1.30	161,854	279,526	1.68	179,858
1994	610,253	927,390	1.46	269,843	399,970	1.44	164,575	221,978	1.29	175,835	305,442	1.66	194,638
1995	655,097	986,160	1.48	289,973	424,843	1.44	179,915	238,392	1.29	185,209	322,925	1.72	204,677
1996	687,350	1,005,600	1.46	299,766	430,518	1.43	190,362	241,083	1.27	197,222	333,999	1.67	217,463
1997	723,879	1,046,786	1.42	319,558	443,622	1.37	198,154	258,570	1.26	206,167	344,594	1.64	227,670
1998	742,837	1,078,644	1.43	324,984	449,083	1.38	202,260	272,315	1.31	215,592	357,246	1.62	238,278
1999	786,634	1,138,209	1.40	335,991	463,563	1.35	216,597	289,564	1.29	234,046	385,082	1.59	257,797
2000	834,325	1,196,628	1.41	350,715	481,633	1.35	234,546	307,962	1.28	249,063	407,033	1.59	274,518
2001	818,615	1,118,784	1.42	330,875	428,108	1.38	232,096	295,658	1.31	255,644	395,018	1.58	282,131
2002	823,714	1,138,707	1.36	326,227	423,082	1.29	236,294	298,808	1.25	261,194	416,817	1.56	288,845
2003	853,596	1,144,702	1.34	334,616	408,226	1.24	246,857	303,343	1.22	272,123	433,133	1.56	301,264
2004	923,319	1,235,243	1.30	359,081	439,821	1.18	274,710	332,815	1.16	289,528	462,607	1.56	320,526
2005	1,001,154	1,312,163	1.27	394,615	479,106	1.17	298,753	357,537	1.16	307,786	475,520	1.51	340,669
2006	1,066,358	1,388,979	1.28	411,663	509,902	1.21	329,336	388,168	1.14	325,359	490,909	1.49	360,871
2007 <i>p</i> .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	338,618	.....	.....	375,989
2006: Jan	1,058,226	1,319,746	1.25	415,623	483,184	1.16	318,409	358,643	1.13	324,194	477,919	1.47	359,254
Feb	1,048,376	1,320,708	1.26	408,365	482,054	1.18	318,257	362,208	1.14	321,754	476,346	1.48	356,451
Mar	1,054,246	1,331,521	1.26	412,406	486,070	1.18	319,545	363,658	1.14	322,295	481,793	1.49	357,255
Apr	1,060,487	1,338,413	1.26	410,610	490,495	1.19	323,579	368,409	1.14	326,298	479,509	1.47	361,376
May	1,072,137	1,352,522	1.26	419,330	494,016	1.18	328,608	371,812	1.13	324,199	486,694	1.50	359,363
June	1,076,064	1,363,777	1.27	418,185	498,509	1.19	332,492	374,855	1.13	325,387	490,413	1.51	360,488
July	1,080,215	1,371,516	1.27	416,906	502,469	1.21	334,901	378,041	1.13	328,408	491,006	1.50	363,633
Aug	1,086,214	1,379,015	1.27	419,825	504,548	1.20	337,920	382,098	1.13	328,469	492,369	1.50	364,172
Sept	1,063,764	1,384,240	1.30	403,943	508,069	1.26	333,762	384,617	1.15	326,059	491,554	1.51	362,062
Oct	1,061,704	1,386,095	1.31	403,238	508,986	1.26	331,569	385,998	1.16	326,897	491,111	1.50	363,019
Nov	1,063,639	1,388,630	1.31	403,035	509,673	1.26	333,719	389,351	1.17	326,885	489,606	1.50	363,067
Dec	1,081,143	1,388,979	1.28	410,506	509,902	1.24	339,937	388,168	1.14	330,700	490,909	1.48	367,929
2007: Jan	1,070,438	1,391,893	1.30	403,127	509,879	1.26	336,713	390,424	1.16	330,598	491,590	1.49	367,230
Feb	1,073,927	1,394,706	1.30	400,864	510,181	1.27	340,134	392,073	1.15	332,929	492,452	1.48	369,287
Mar	1,092,727	1,394,265	1.28	409,337	511,098	1.25	347,383	393,461	1.13	336,007	489,706	1.46	372,851
Apr	1,100,915	1,399,463	1.27	413,544	513,302	1.24	352,678	394,796	1.12	334,693	491,365	1.47	371,651
May	1,114,765	1,406,612	1.26	417,004	515,362	1.24	357,352	396,604	1.11	340,409	494,646	1.45	377,689
June	1,111,071	1,412,022	1.27	415,010	516,507	1.24	358,788	397,866	1.11	337,273	497,649	1.48	374,740
July	1,123,373	1,418,694	1.26	424,692	517,103	1.22	359,529	398,721	1.11	339,152	502,860	1.48	376,906
Aug	1,119,374	1,423,109	1.27	417,633	516,627	1.24	362,232	401,359	1.11	339,509	505,123	1.49	377,173
Sept	1,127,625	1,429,036	1.27	417,993	519,659	1.24	367,251	403,907	1.10	342,381	505,470	1.48	380,231
Oct	1,137,631	1,431,133	1.26	423,124	520,492	1.23	372,212	403,777	1.08	342,295	506,864	1.48	380,349
Nov <i>p</i>	1,155,674	1,436,735	1.24	428,971	524,452	1.22	380,351	406,155	1.07	346,352	506,130	1.46	384,342
Dec <i>p</i> .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	344,880	.....	.....	382,928

¹ Annual data are averages of monthly not seasonally adjusted figures.² Seasonally adjusted, end of period. Inventories beginning with January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.³ Inventory/sales ratio. Annual data are: beginning with 1982, averages of monthly ratios; for 1967-81, ratio of December inventories to monthly average sales for the year. Monthly ratios are inventories at end of month to sales for month.⁴ Food services included on Standard Industrial Classification (SIC) basis and excluded on North American Industry Classification System (NAICS) basis. See last column for retail and food services sales.⁵ Effective in 2001, data classified based on NAICS. Data on NAICS basis available beginning with 1992. Earlier data based on SIC. Data on both NAICS and SIC basis include semiconductors.

Source: Department of Commerce (Bureau of the Census).