

TABLE B-57.—*Manufacturing and trade sales and inventories, 1965–2005*

[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufacturing			Merchant wholesalers			Retail trade			Retail and food services sales
	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ^{1,4}	Inventories ²	Ratio ³	
<i>SIC</i> : ⁵													
1965	80,283	120,929	1.51	40,995	68,207	1.66	15,611	18,317	1.17	23,677	34,405	1.45	.....
1966	87,187	136,824	1.57	44,870	77,986	1.74	16,987	20,765	1.22	25,330	38,073	1.50	.....
1967	90,820	145,681	1.60	46,486	84,646	1.82	19,576	25,786	1.32	24,757	35,249	1.42	.....
1968	98,685	156,611	1.59	50,229	90,560	1.80	21,012	27,166	1.29	27,445	38,885	1.42	.....
1969	105,690	170,400	1.61	53,501	98,145	1.83	22,818	29,800	1.31	29,371	42,455	1.45	.....
1970	108,221	178,594	1.65	52,805	101,599	1.92	24,167	33,354	1.38	31,249	43,641	1.40	.....
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45	.....
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44	.....
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48	.....
1974	177,912	287,144	1.63	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57	.....
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46	.....
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45	.....
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48	.....
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53	.....
1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48	.....
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52	.....
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,654	1.28	86,514	132,719	1.53	.....
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49	.....
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44	.....
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49	.....
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52	.....
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56	.....
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55	.....
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54	.....
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58	.....
1990	545,909	840,594	1.52	242,686	405,073	1.65	149,506	195,833	1.29	153,718	238,688	1.56	.....
1991	542,815	834,609	1.53	239,847	390,950	1.65	146,306	200,448	1.33	154,661	243,211	1.54	.....
1992	567,176	842,809	1.48	250,394	382,510	1.54	154,150	208,302	1.32	162,632	251,997	1.52	.....
<i>NAICS</i> : ⁵													
1992	541,017	836,555	1.52	242,002	378,732	1.57	148,639	198,884	1.31	150,376	258,939	1.67	167,327
1993	567,951	863,467	1.50	251,708	379,650	1.50	155,405	206,774	1.30	160,838	277,043	1.67	178,842
1994	610,510	926,578	1.46	269,843	399,926	1.44	165,981	223,958	1.29	174,686	302,694	1.66	193,489
1995	655,297	985,395	1.46	289,973	424,896	1.44	181,369	240,473	1.30	183,953	320,026	1.71	203,423
1996	687,557	1,004,682	1.46	299,766	430,593	1.43	191,936	243,194	1.27	195,855	330,895	1.66	216,097
1997	724,012	1,045,825	1.42	319,558	443,723	1.37	199,788	260,713	1.26	204,666	341,369	1.64	226,170
1998	742,836	1,078,402	1.43	324,984	449,182	1.38	203,495	273,910	1.32	214,356	355,310	1.62	237,043
1999	786,597	1,138,602	1.40	335,991	463,709	1.35	217,449	291,290	1.30	233,157	383,603	1.59	256,914
2000	834,353	1,197,793	1.41	350,715	481,651	1.36	235,053	309,820	1.29	248,584	406,322	1.59	274,061
2001	822,999	1,140,044	1.43	335,242	447,583	1.40	231,939	297,182	1.32	255,819	395,279	1.58	282,330
2002	823,870	1,142,517	1.37	326,713	423,265	1.31	235,368	300,671	1.26	261,789	418,581	1.55	289,472
2003	850,144	1,160,136	1.35	331,654	418,536	1.27	245,539	306,556	1.23	272,951	435,044	1.57	302,066
2004	936,136	1,249,976	1.30	364,465	450,637	1.20	278,196	339,639	1.17	293,476	459,700	1.54	325,145
2004: Jan	882,057	1,160,617	1.32	342,696	418,985	1.22	258,409	306,364	1.19	281,312	435,268	1.55	311,973
Feb	888,982	1,169,540	1.32	342,327	421,149	1.23	263,485	310,581	1.18	283,170	437,810	1.55	313,973
Mar	919,851	1,178,635	1.28	358,320	423,155	1.18	271,880	312,803	1.15	289,651	442,677	1.53	320,815
Apr	917,634	1,186,243	1.29	357,831	425,094	1.19	273,761	312,981	1.14	286,062	448,168	1.57	317,103
May	928,045	1,194,376	1.29	359,578	429,200	1.19	275,440	317,009	1.15	293,227	448,167	1.53	324,439
June	927,942	1,206,898	1.30	363,301	433,106	1.19	275,861	320,389	1.16	288,580	453,403	1.57	319,926
July	935,235	1,219,242	1.30	365,217	437,473	1.20	277,722	325,410	1.17	292,296	456,359	1.56	323,929
Aug	945,827	1,230,178	1.30	371,976	440,509	1.18	281,122	329,038	1.17	292,729	460,631	1.57	324,257
Sept	947,748	1,229,158	1.30	368,539	441,152	1.20	281,412	330,201	1.17	297,797	457,805	1.54	329,876
Oct	958,291	1,234,960	1.29	373,313	445,357	1.19	284,409	334,739	1.18	300,569	454,864	1.51	332,904
Nov	964,138	1,247,803	1.29	375,710	450,148	1.20	287,839	338,711	1.18	300,589	458,944	1.53	332,874
Dec	975,644	1,249,976	1.28	380,511	450,637	1.18	291,456	339,639	1.17	303,677	459,700	1.51	336,432
2005: Jan	978,620	1,260,850	1.29	382,257	456,853	1.20	292,430	343,126	1.17	303,933	460,871	1.52	336,785
Feb	975,100	1,267,111	1.30	378,367	459,282	1.21	290,976	345,294	1.19	305,757	462,535	1.51	338,991
Mar	983,324	1,272,133	1.29	385,242	461,291	1.20	291,624	347,275	1.19	307,078	463,567	1.51	340,075
Apr	991,433	1,275,463	1.29	383,583	461,687	1.20	295,487	349,626	1.18	312,363	464,150	1.49	346,081
May	993,287	1,277,275	1.29	386,344	461,219	1.19	295,647	350,764	1.19	311,296	465,292	1.49	344,933
June	1,001,155	1,276,804	1.28	386,436	461,511	1.19	297,096	352,337	1.19	317,623	462,956	1.46	351,320
July	1,008,882	1,271,304	1.26	386,858	464,221	1.20	298,514	352,670	1.18	323,510	454,413	1.40	357,285
Aug	1,015,597	1,276,131	1.26	395,009	463,115	1.17	303,781	354,386	1.17	316,807	458,630	1.45	350,742
Sept	1,022,252	1,282,217	1.25	393,566	463,591	1.18	311,199	356,354	1.15	317,487	462,272	1.46	351,802
Oct	1,028,132	1,287,238	1.25	396,181	466,414	1.18	314,028	357,212	1.14	317,923	463,612	1.46	352,541
Nov ^P	1,029,174	1,293,509	1.26	397,047	467,144	1.18	311,714	358,647	1.15	320,413	467,718	1.46	355,387

¹ Annual data are averages of monthly not seasonally adjusted figures.² Seasonally adjusted, end of period. Inventories beginning January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.³ Inventory/sales ratio. Annual data are: beginning 1982, averages of monthly ratios; for 1965–81, ratio of December inventories to monthly average sales for the year; and for earlier years, weighted averages. Monthly ratios are inventories at end of month to sales for month.⁴ Food services included on SIC basis and excluded on NAICS basis. See last column for retail and food services sales.⁵ Effective in 2001, data classified based on North American Industry Classification System (NAICS). Data on NAICS basis available beginning 1992. Earlier data based on Standard Industrial Classification (SIC).

Data include semiconductors.

Note.—Earlier data are not strictly comparable with data beginning 1967 for wholesale and retail trade.

Source: Department of Commerce, Bureau of the Census.