

TABLE B-57.—*Manufacturing and trade sales and inventories, 1965–2002*

[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufac- turing			Merchant wholesalers			Retail trade			Retail and food services sales
	Sales ¹	Inven- tories ²	Ratio ³	Sales ¹	Inven- tories ²	Ratio ³	Sales ¹	Inven- tories ²	Ratio ³	Sales ^{1,4}	Inven- tories ²	Ratio ³	
SIC: ⁵													
1965	80,283	120,929	1.51	40,995	68,207	1.66	15,611	18,317	1.17	23,677	34,405	1.45	.....
1966	87,187	136,824	1.57	44,870	77,986	1.74	16,987	20,765	1.22	25,330	38,073	1.50	.....
1967	90,820	145,681	1.60	46,486	84,646	1.82	19,576	25,786	1.32	24,757	35,249	1.42	.....
1968	98,685	156,611	1.59	50,229	90,560	1.80	21,012	27,166	1.29	27,445	38,885	1.42	.....
1969	105,690	170,400	1.61	53,501	98,145	1.83	22,818	29,800	1.31	29,371	42,455	1.45	.....
1970	108,221	178,594	1.65	52,805	101,599	1.92	24,167	33,354	1.38	31,249	43,641	1.40	.....
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45	.....
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44	.....
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48	.....
1974	177,912	287,144	1.61	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57	.....
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46	.....
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45	.....
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48	.....
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53	.....
1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48	.....
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52	.....
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,654	1.28	86,514	132,719	1.53	.....
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49	.....
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44	.....
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49	.....
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52	.....
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56	.....
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55	.....
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54	.....
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58	.....
1990	545,909	840,594	1.52	242,686	405,073	1.65	149,506	195,833	1.29	153,718	239,688	1.56	.....
1991	542,815	834,609	1.53	239,847	390,950	1.65	148,306	200,448	1.33	154,661	243,211	1.54	.....
1992	567,176	842,809	1.48	250,394	382,510	1.54	154,150	208,302	1.32	162,632	251,997	1.52	.....
NAICS: ⁵													
1992	537,899	837,873	1.53	239,330	375,602	1.57	144,302	194,463	1.32	154,268	267,808	1.68	171,219
1993	564,458	864,841	1.51	248,789	376,205	1.51	150,833	202,730	1.31	164,837	285,906	1.69	182,841
1994	605,983	927,859	1.47	265,918	396,074	1.45	161,133	219,766	1.30	178,932	312,019	1.67	197,735
1995	648,961	986,329	1.49	284,499	420,648	1.45	176,227	236,145	1.31	188,235	329,536	1.72	207,704
1996	680,673	1,005,021	1.47	293,835	425,904	1.44	186,649	238,782	1.28	200,190	340,335	1.68	220,431
1997	716,672	1,044,981	1.43	313,018	437,801	1.38	194,541	256,417	1.27	209,112	350,763	1.65	230,616
1998	736,556	1,076,471	1.45	318,730	442,771	1.39	198,319	269,412	1.33	219,507	364,288	1.62	242,228
1999	779,798	1,134,734	1.41	329,029	456,547	1.36	211,756	285,686	1.31	239,013	392,501	1.59	262,803
2000	827,951	1,198,395	1.42	343,710	477,242	1.37	229,313	304,678	1.30	254,928	416,475	1.59	280,427
2001	815,111	1,122,990	1.43	324,811	439,162	1.42	226,313	288,014	1.32	263,987	395,814	1.55	290,713
2001: Jan	824,702	1,200,281	1.46	331,977	479,506	1.44	232,529	303,655	1.31	260,196	417,120	1.60	286,878
Feb	827,420	1,195,223	1.44	334,843	477,731	1.43	231,852	303,381	1.31	260,725	414,111	1.59	287,182
Mar	822,713	1,189,606	1.45	335,154	473,644	1.41	228,370	303,029	1.33	259,189	412,933	1.59	285,716
Apr	815,643	1,186,817	1.46	325,595	472,121	1.45	228,128	302,941	1.33	261,920	411,755	1.57	288,366
May	825,554	1,183,677	1.43	334,343	468,623	1.40	227,281	303,204	1.33	263,930	411,850	1.56	290,567
June	812,935	1,174,448	1.44	325,391	463,509	1.42	224,588	301,309	1.34	262,956	409,630	1.56	289,681
July	814,554	1,168,281	1.43	325,820	460,388	1.41	225,620	298,162	1.32	263,114	409,731	1.56	289,971
Aug	817,149	1,165,208	1.43	326,654	456,084	1.40	226,739	297,079	1.31	263,756	412,045	1.56	290,791
Sept	798,394	1,158,218	1.45	313,222	452,041	1.44	225,166	295,766	1.31	260,006	410,411	1.58	286,322
Oct	816,883	1,141,144	1.40	318,134	449,047	1.41	221,333	293,113	1.32	277,416	398,984	1.44	304,043
Nov	806,589	1,129,014	1.40	315,079	443,805	1.41	221,978	289,458	1.30	269,532	395,751	1.47	296,278
Dec	803,005	1,122,990	1.40	316,191	439,162	1.39	220,380	288,014	1.31	266,434	395,814	1.49	294,328
2002: Jan	811,196	1,122,911	1.38	321,171	436,648	1.36	223,023	286,994	1.29	267,002	399,269	1.50	294,852
Feb	804,624	1,120,288	1.39	311,476	434,087	1.39	224,738	284,508	1.27	268,410	401,693	1.50	296,468
Mar	808,644	1,116,303	1.38	315,593	431,434	1.37	224,855	283,732	1.26	268,196	401,137	1.50	296,199
Apr	822,615	1,113,864	1.35	322,962	430,153	1.33	228,131	281,193	1.23	271,522	402,518	1.48	299,642
May	820,227	1,116,527	1.36	323,736	428,592	1.32	228,052	281,080	1.23	268,439	406,855	1.52	296,567
June	822,795	1,119,454	1.36	320,810	428,230	1.33	229,638	282,340	1.23	272,347	408,884	1.50	300,634
July	833,564	1,124,317	1.35	326,101	427,996	1.31	231,353	284,083	1.23	276,110	412,238	1.49	304,218
Aug	834,562	1,125,024	1.35	323,729	428,574	1.32	233,314	284,348	1.22	277,519	412,102	1.48	305,616
Sept	828,454	1,132,074	1.37	322,608	429,385	1.33	232,798	285,386	1.23	273,048	417,303	1.53	301,181
Oct	832,466	1,133,221	1.36	326,339	429,074	1.31	232,891	283,971	1.22	273,236	420,176	1.54	301,551
Nov ^p	834,967	1,136,014	1.36	323,730	427,792	1.32	235,672	284,491	1.21	275,565	423,731	1.54	304,198

¹Annual data are averages of monthly not seasonally adjusted figures.

²Seasonally adjusted, end of period. Inventories beginning January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.

³Inventories/sales ratio. Annual data are: beginning 1982, averages of monthly ratios; for 1965–81, ratio of December inventories to monthly average sales for the year; and for earlier years, weighted averages. Monthly ratios are inventories at end of month to sales for month.

⁴Food services included on SIC basis and excluded on NAICS basis. See last column for retail and food services sales.

⁵Effective in 2001, data classified based on North American Industry Classification System (NAICS). Data on NAICS basis available beginning 1992. Earlier data based on Standard Industrial Classification (SIC).

Data on SIC basis include semiconductors. In 2002, data on NAICS basis were revised and exclude semiconductors.

Note.—Earlier data are not strictly comparable with data beginning 1967 for wholesale and retail trade.

Source: Department of Commerce, Bureau of the Census.