

TABLE B-57.—*Manufacturing and trade sales and inventories, 1965–2001*

[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufacturing			Merchant wholesalers			Retail trade			Retail and food services sales
	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ^{1,4}	Inventories ²	Ratio ³	
<i>SIC:</i> ⁵													
1965	80,283	120,929	1.51	40,995	68,207	1.66	15,611	18,317	1.17	23,677	34,405	1.45	.....
1966	87,187	136,824	1.57	44,870	77,986	1.74	16,987	20,765	1.22	25,330	38,073	1.50	.....
1967	90,820	145,681	1.60	46,486	84,646	1.82	19,576	25,786	1.32	24,757	35,249	1.42	.....
1968	98,685	156,611	1.59	50,229	90,560	1.80	21,012	27,166	1.29	27,445	38,885	1.42	.....
1969	105,690	170,400	1.61	53,501	98,145	1.83	22,818	29,800	1.31	29,371	42,455	1.45	.....
1970	108,221	178,594	1.65	52,805	101,599	1.92	24,167	33,354	1.38	31,249	43,641	1.40	.....
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45	.....
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44	.....
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48	.....
1974	177,912	287,144	1.61	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57	.....
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46	.....
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45	.....
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48	.....
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53	.....
1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48	.....
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52	.....
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,654	1.28	86,514	132,719	1.53	.....
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49	.....
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44	.....
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49	.....
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52	.....
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56	.....
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55	.....
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54	.....
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58	.....
1990	545,909	840,594	1.52	242,686	405,073	1.65	149,506	195,833	1.29	153,718	239,688	1.56	.....
1991	542,815	834,609	1.53	239,847	390,950	1.65	148,306	200,448	1.33	154,661	243,211	1.54	.....
1992	567,176	842,809	1.48	250,394	382,510	1.54	154,150	208,302	1.32	162,632	251,997	1.52	.....
<i>NAICS:</i> ⁵													
1992	540,572	840,687	1.53	242,002	379,440	1.56	144,302	193,685	1.31	154,268	267,562	1.68	171,219
1993	567,377	867,961	1.51	251,708	380,316	1.51	150,833	201,883	1.31	164,837	285,762	1.69	182,841
1994	609,908	931,330	1.47	269,843	400,527	1.44	161,133	218,913	1.30	178,932	311,890	1.67	197,735
1995	654,435	990,100	1.48	289,973	425,337	1.44	176,227	235,197	1.30	188,235	329,566	1.73	207,704
1996	686,604	1,009,261	1.46	299,766	430,918	1.43	186,649	237,852	1.28	200,190	340,491	1.68	220,431
1997	723,212	1,049,901	1.42	319,558	443,818	1.37	194,541	255,242	1.27	209,112	350,841	1.65	230,616
1998	742,810	1,084,488	1.44	324,984	452,155	1.39	198,319	268,079	1.33	219,507	364,254	1.63	242,228
1999	787,127	1,138,602	1.41	336,940	462,474	1.35	211,607	284,317	1.30	238,580	391,811	1.59	262,435
2000	843,263	1,204,524	1.40	356,739	483,544	1.33	229,627	303,063	1.29	256,896	417,917	1.59	282,402
2000: Jan	832,014	1,144,069	1.38	356,366	463,921	1.30	224,690	287,223	1.28	250,958	392,925	1.57	275,864
Feb	827,320	1,151,253	1.39	347,801	467,023	1.34	224,587	288,784	1.29	254,932	395,446	1.55	279,909
Mar	842,713	1,156,137	1.37	356,849	467,143	1.31	227,890	291,519	1.28	257,974	397,475	1.54	283,285
Apr	838,660	1,163,495	1.39	355,386	470,673	1.32	228,662	293,882	1.29	254,612	398,940	1.57	279,961
May	844,417	1,170,699	1.39	359,570	470,778	1.31	229,670	295,735	1.29	255,177	404,186	1.58	280,447
June	850,081	1,182,865	1.39	361,374	474,676	1.31	232,391	298,654	1.29	256,316	409,535	1.60	281,701
July	847,570	1,184,979	1.40	358,736	477,179	1.33	231,472	299,582	1.29	257,362	408,218	1.59	283,035
Aug	847,083	1,193,488	1.41	358,110	478,477	1.34	231,472	301,315	1.30	257,501	413,696	1.61	282,905
Sept	850,950	1,194,445	1.40	357,996	479,234	1.34	232,535	301,625	1.30	260,419	413,586	1.59	286,213
Oct	848,428	1,201,844	1.42	355,921	482,000	1.35	233,088	302,994	1.30	259,419	416,850	1.61	285,215
Nov	843,699	1,206,615	1.43	353,838	483,892	1.37	232,296	304,241	1.31	257,565	418,482	1.62	283,399
Dec	846,177	1,204,524	1.42	354,689	483,544	1.36	233,590	303,063	1.30	257,898	417,917	1.62	283,604
2001: Jan	843,035	1,206,745	1.43	347,550	485,307	1.40	233,960	302,222	1.29	261,525	419,216	1.60	288,054
Feb	843,032	1,203,367	1.43	347,983	484,353	1.39	233,080	301,541	1.29	261,969	417,473	1.59	288,245
Mar	837,800	1,198,530	1.43	347,486	480,579	1.38	229,619	301,822	1.31	260,695	416,129	1.60	287,102
Apr	833,698	1,196,694	1.44	339,031	479,659	1.41	229,959	302,102	1.31	264,708	414,933	1.57	291,116
May	841,208	1,194,840	1.42	347,267	476,712	1.37	228,919	303,004	1.32	265,022	415,124	1.57	291,691
June	828,409	1,187,715	1.43	337,322	471,967	1.40	226,302	301,869	1.33	264,785	413,879	1.56	291,651
July	831,772	1,181,701	1.42	338,546	468,378	1.38	227,918	299,032	1.31	265,308	414,291	1.56	292,228
Aug	832,273	1,179,117	1.42	337,443	464,933	1.38	229,004	298,320	1.30	265,826	415,864	1.56	292,869
Sept	807,798	1,172,328	1.45	321,573	460,645	1.43	226,207	297,162	1.31	260,018	414,521	1.59	286,416
Oct	830,347	1,153,426	1.39	328,851	457,341	1.39	223,568	293,636	1.31	277,928	402,449	1.45	304,657
Nov ^p	818,971	1,141,990	1.39	326,970	453,111	1.39	223,568	290,402	1.30	268,433	398,477	1.48	295,423

¹Annual data are averages of monthly not seasonally adjusted figures.²Seasonally adjusted, end of period. Inventories beginning January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.³Inventory/sales ratio. Annual data are: beginning 1982, averages of monthly ratios; for 1965–81, ratio of December inventories to monthly average sales for the year; and for earlier years, weighted averages. Monthly data are ratio of inventories at end of month to sales for month.⁴Food services included on SIC basis and excluded on NAICS basis. See last column for retail and food services sales.⁵Effective in 2001, data classified based on North American Industry Classification System (NAICS). Data on NAICS basis available beginning 1992. Earlier data based on Standard Industrial Classification (SIC).

Note.—Earlier data are not strictly comparable with data beginning 1967 for wholesale and retail trade. Data beginning 1992 on NAICS basis not comparable with earlier data.

Source: Department of Commerce, Bureau of the Census.