TABLE B–55.—*Manufacturing and trade sales and inventories, 1954–99*

[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufacturing			Merchant wholesalers			Retail trade		
	Sales[1]	Inventories[2]	Ratio[3]	Sales[1]	Inventories[2]	Ratio[3]	Sales[1]	Inventories[2]	Ratio[3]	Sales[1]	Inventories[2]	Ratio[3]
1954	46,443	73,175	1.60	23,355	41,612	1.81	8,993	10,637	1.18	14,095	20,926	1.51
1955	51,694	79,516	1.47	26,480	45,069	1.62	9,893	11,678	1.13	15,321	22,769	1.43
1956	54,063	87,304	1.55	27,740	50,642	1.73	10,513	13,260	1.19	15,811	23,402	1.47
1957	55,879	89,052	1.59	28,736	51,871	1.80	10,475	12,730	1.23	16,667	24,451	1.44
1958	54,201	87,055	1.61	27,248	50,203	1.84	10,257	12,739	1.24	16,696	24,113	1.44
1959	59,729	92,097	1.54	30,286	52,913	1.75	11,491	13,879	1.21	17,951	25,305	1.41
1960	60,827	94,719	1.56	30,878	53,786	1.74	11,656	14,120	1.21	18,294	26,813	1.47
1961	61,159	95,580	1.56	30,922	54,871	1.77	11,988	14,488	1.21	18,249	26,221	1.44
1962	65,662	101,049	1.54	33,358	58,172	1.74	12,674	14,936	1.18	19,630	27,941	1.42
1963	68,995	105,463	1.53	35,058	60,029	1.71	13,382	16,048	1.20	20,556	29,386	1.43
1964	73,682	111,504	1.51	37,331	63,410	1.70	14,529	17,000	1.17	21,823	31,094	1.42
1965	80,283	120,929	1.51	40,995	68,207	1.66	15,611	18,317	1.17	23,677	34,405	1.45
1966	87,187	136,824	1.57	44,870	77,986	1.74	16,987	20,765	1.22	25,330	38,073	1.50
1967	90,820	145,681	1.60	46,486	84,646	1.82	19,576	25,786	1.32	24,757	35,249	1.42
1968	98,685	156,611	1.59	50,229	90,560	1.80	21,012	27,166	1.29	27,445	38,885	1.42
1969	105,690	170,400	1.61	53,501	98,145	1.83	22,818	29,800	1.31	29,371	42,455	1.45
1970	108,221	178,594	1.65	52,805	101,599	1.92	24,167	33,354	1.38	31,249	43,641	1.40
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48
1974	177,912	287,144	1.61	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53
1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,654	1.28	86,514	132,719	1.53
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58
1990	545,909	840,663	1.52	242,686	405,073	1.65	149,506	195,775	1.29	153,718	239,815	1.56
1991	542,815	834,715	1.53	239,847	390,950	1.65	148,306	200,376	1.33	154,661	243,389	1.54
1992	567,176	842,939	1.48	250,394	382,510	1.54	154,150	208,244	1.32	162,632	252,185	1.52
1993	595,444	870,316	1.44	260,635	384,039	1.47	161,223	216,974	1.32	173,586	269,303	1.51
1994	638,742	934,342	1.41	279,002	404,877	1.41	172,237	235,413	1.31	187,503	294,052	1.50
1995	684,261	994,826	1.43	299,555	430,985	1.41	187,889	253,565	1.32	196,816	310,276	1.55
1996	717,135	1,013,201	1.41	309,622	436,729	1.40	198,668	255,871	1.29	208,845	320,601	1.51
1997	752,095	1,060,326	1.38	327,452	456,133	1.37	206,671	273,885	1.28	217,972	330,308	1.49
1998	777,772	1,095,042	1.39	337,687	466,798	1.38	211,251	287,484	1.33	228,834	340,760	1.46
1998: Jan	764,610	1,063,043	1.39	331,937	458,197	1.38	209,635	273,523	1.30	223,038	331,323	1.49
Feb	769,153	1,069,619	1.39	335,883	461,178	1.37	209,112	276,503	1.32	224,158	331,938	1.48
Mar	774,054	1,074,243	1.39	338,991	461,948	1.36	210,555	278,013	1.32	224,508	334,282	1.49
Apr	773,653	1,077,101	1.39	335,553	464,668	1.38	211,441	277,163	1.31	226,659	335,270	1.48
May	772,689	1,077,294	1.39	333,622	465,729	1.40	210,436	278,837	1.33	228,631	332,728	1.46
June	775,648	1,078,506	1.39	335,110	466,701	1.39	210,660	278,881	1.32	229,878	332,924	1.45
July	775,112	1,079,804	1.39	335,380	467,636	1.39	211,665	279,067	1.32	228,067	333,101	1.46
Aug	774,164	1,083,716	1.40	336,445	468,445	1.39	209,621	281,803	1.34	228,098	333,468	1.46
Sept	781,291	1,088,414	1.39	340,481	468,552	1.38	211,305	284,138	1.34	229,505	335,724	1.46
Oct	784,513	1,091,246	1.39	340,133	471,031	1.38	211,499	284,073	1.34	232,881	336,142	1.44
Nov	788,042	1,095,041	1.39	341,423	471,000	1.38	212,157	285,615	1.35	234,462	338,426	1.44
Dec	796,406	1,095,042	1.37	344,247	466,798	1.36	215,550	287,484	1.33	236,609	340,760	1.44
1999: Jan	794,865	1,095,209	1.38	341,673	464,867	1.36	213,597	286,698	1.34	239,595	343,644	1.43
Feb	803,481	1,098,308	1.37	343,724	464,198	1.35	216,138	288,638	1.34	243,619	345,472	1.42
Mar	812,055	1,103,619	1.36	349,065	463,578	1.33	219,595	289,360	1.32	243,395	350,681	1.44
Apr	812,237	1,105,654	1.36	347,568	463,194	1.33	219,921	289,636	1.32	244,748	352,824	1.44
May	821,761	1,108,901	1.35	350,624	463,742	1.32	223,909	290,216	1.30	247,228	354,943	1.44
June	829,593	1,112,311	1.34	354,702	462,690	1.30	227,863	291,367	1.28	247,028	358,254	1.45
July	834,062	1,115,790	1.34	357,301	465,043	1.30	227,293	293,982	1.29	249,468	356,765	1.43
Aug	844,439	1,119,251	1.33	361,844	464,351	1.28	229,827	295,558	1.29	252,768	359,342	1.42
Sept	842,647	1,124,016	1.33	358,709	465,669	1.30	231,135	298,469	1.29	252,803	359,878	1.42
Oct	846,797	1,127,772	1.33	360,201	467,522	1.30	233,048	299,793	1.29	253,548	360,457	1.42
Nov[p]	858,160	1,137,356	1.33	364,913	469,518	1.29	236,805	302,947	1.28	256,442	364,891	1.42

[1] Annual data are averages of monthly not seasonally adjusted figures.

[2] Seasonally adjusted, end of period. Inventories beginning January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.

[3] Inventory/sales ratio. Annual data are: beginning 1982, averages of monthly ratios; for 1958–81, ratio of December inventories to monthly average sales for the year; and for earlier years, weighted averages. Monthly data are ratio of inventories at end of month to sales for month.

Note.—Earlier data are not strictly comparable with data beginning 1958 for manufacturing and beginning 1967 for wholesale and retail trade.

Source: Department of Commerce, Bureau of the Census.

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