

TABLE B-57.—*Manufacturing and trade sales and inventories, 1954-97*
[Amounts in millions of dollars; monthly data seasonally adjusted]

Year or month	Total manufacturing and trade			Manufacturing			Merchant wholesalers			Retail trade		
	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³	Sales ¹	Inventories ²	Ratio ³
1954	46,443	73,175	1.60	23,355	41,612	1.81	8,993	10,637	1.18	14,095	20,926	1.51
1955	51,694	79,516	1.47	26,480	45,069	1.62	9,893	11,678	1.13	15,321	22,769	1.43
1956	54,063	87,304	1.55	27,740	50,642	1.73	10,513	13,260	1.19	15,811	23,402	1.47
1957	55,879	89,052	1.59	28,736	51,871	1.80	10,475	12,730	1.23	16,667	24,451	1.44
1958	54,201	87,055	1.61	27,248	50,203	1.84	10,257	12,739	1.24	16,696	24,113	1.44
1959	59,729	92,097	1.54	30,286	52,913	1.75	11,491	13,879	1.21	17,951	25,305	1.41
1960	60,827	94,719	1.56	30,878	53,786	1.74	11,656	14,120	1.21	18,294	26,813	1.47
1961	61,159	95,580	1.56	30,922	54,871	1.77	11,988	14,488	1.21	18,249	26,221	1.44
1962	65,662	101,049	1.54	33,358	58,172	1.74	12,674	14,936	1.18	19,630	27,941	1.42
1963	68,995	105,463	1.53	35,058	60,029	1.71	13,382	16,048	1.20	20,556	29,386	1.43
1964	73,682	111,504	1.51	37,331	63,410	1.70	14,529	17,000	1.17	21,823	31,094	1.42
1965	80,283	120,929	1.51	40,995	68,207	1.66	15,611	18,317	1.17	23,677	34,405	1.45
1966	87,187	136,824	1.57	44,870	77,986	1.74	16,987	20,765	1.22	25,330	38,073	1.50
1967	90,820	145,681	1.60	46,486	84,646	1.82	19,576	25,786	1.32	24,757	35,249	1.42
1968	98,685	156,611	1.59	50,229	90,560	1.80	21,012	27,166	1.29	27,445	38,885	1.42
1969	105,690	170,400	1.61	53,501	98,145	1.83	22,818	29,800	1.31	29,371	42,455	1.45
1970	108,221	178,594	1.65	52,805	101,599	1.92	24,167	33,354	1.38	31,249	43,641	1.40
1971	116,895	188,991	1.62	55,906	102,567	1.83	26,492	36,568	1.38	34,497	49,856	1.45
1972	131,081	203,227	1.55	63,027	108,121	1.72	29,866	40,297	1.35	38,189	54,809	1.44
1973	153,677	234,406	1.53	72,931	124,499	1.71	38,115	46,918	1.23	42,631	62,989	1.48
1974	177,912	287,144	1.61	84,790	157,625	1.86	47,982	58,667	1.22	45,141	70,852	1.57
1975	182,198	288,992	1.59	86,589	159,708	1.84	46,634	57,774	1.24	48,975	71,510	1.46
1976	204,150	318,345	1.56	98,797	174,636	1.77	50,698	64,622	1.27	54,655	79,087	1.45
1977	229,513	350,706	1.53	113,201	188,378	1.66	56,136	73,179	1.30	60,176	89,149	1.48
1978	260,320	400,931	1.54	126,905	211,691	1.67	66,413	86,934	1.31	67,002	102,306	1.53
1979	297,701	452,640	1.52	143,936	242,157	1.68	79,051	99,679	1.26	74,713	110,804	1.48
1980	327,233	508,924	1.56	154,391	265,215	1.72	93,099	122,631	1.32	79,743	121,078	1.52
1981	355,822	545,786	1.53	168,129	283,413	1.69	101,180	129,654	1.28	86,514	132,719	1.53
1982	347,625	573,908	1.67	163,351	311,852	1.95	95,211	127,428	1.36	89,062	134,628	1.49
1983	369,286	590,287	1.56	172,547	312,379	1.78	99,225	130,075	1.28	97,514	147,833	1.44
1984	410,124	649,780	1.53	190,682	339,516	1.73	112,199	142,452	1.23	107,243	167,812	1.49
1985	422,583	664,039	1.56	194,538	334,749	1.73	113,459	147,409	1.28	114,586	181,881	1.52
1986	430,419	662,738	1.55	194,657	322,654	1.68	114,960	153,574	1.32	120,803	186,510	1.56
1987	457,735	709,848	1.50	206,326	338,109	1.59	122,968	163,903	1.29	128,442	207,836	1.55
1988	497,157	767,222	1.49	224,619	369,374	1.57	134,521	178,801	1.30	138,017	219,047	1.54
1989	527,039	815,455	1.52	236,698	391,212	1.63	143,760	187,009	1.28	146,581	237,234	1.58
1990	545,909	840,396	1.52	242,686	405,073	1.65	149,506	195,550	1.29	153,718	239,773	1.55
1991	542,815	834,287	1.53	239,847	390,950	1.65	148,306	200,062	1.33	154,661	243,275	1.54
1992	567,176	842,204	1.48	250,394	382,547	1.54	154,150	207,663	1.32	162,632	251,994	1.52
1993	595,049	867,513	1.44	260,635	384,138	1.48	161,681	215,878	1.31	172,732	267,497	1.51
1994	637,585	930,049	1.41	279,002	405,028	1.41	172,973	234,893	1.30	185,610	290,128	1.50
1995	681,597	985,905	1.42	299,116	429,089	1.41	188,811	253,066	1.31	193,670	303,750	1.55
1996	716,763	1,004,425	1.39	311,265	434,434	1.39	201,723	255,808	1.27	203,775	314,183	1.52
1996: Jan	693,216	990,600	1.43	300,439	431,192	1.44	195,063	254,314	1.30	197,714	305,094	1.54
Feb	699,473	990,843	1.42	303,090	431,462	1.42	195,298	254,045	1.30	201,085	305,336	1.52
Mar	700,685	989,251	1.41	301,666	431,363	1.43	197,334	254,151	1.29	201,685	303,737	1.51
Apr	711,826	993,660	1.40	309,477	431,352	1.39	199,853	257,612	1.29	202,496	304,696	1.50
May	717,503	992,630	1.38	313,247	430,298	1.37	200,079	256,740	1.28	204,177	305,592	1.50
June	712,727	992,101	1.39	310,052	429,802	1.39	199,977	256,122	1.28	202,698	306,177	1.51
July	720,755	996,582	1.38	313,851	430,543	1.37	203,814	256,053	1.26	203,090	309,986	1.53
Aug	719,660	998,876	1.39	313,854	431,647	1.38	202,719	256,189	1.26	203,087	311,040	1.53
Sept	724,357	999,312	1.38	315,971	432,674	1.37	203,437	254,654	1.25	204,949	311,984	1.52
Oct	728,644	1,003,742	1.38	316,461	434,038	1.37	205,490	255,526	1.24	206,693	314,178	1.52
Nov	730,974	1,003,740	1.37	319,296	435,200	1.36	205,712	255,670	1.24	205,966	312,870	1.52
Dec	728,394	1,004,425	1.38	316,306	434,434	1.37	205,560	255,808	1.24	206,528	314,183	1.52
1997: Jan	737,464	1,007,618	1.37	319,725	435,743	1.36	207,506	257,895	1.24	210,233	313,980	1.49
Feb	747,790	1,011,899	1.35	322,967	437,873	1.36	211,801	258,088	1.22	213,022	315,938	1.48
Mar	745,460	1,013,376	1.36	322,923	438,560	1.36	210,195	259,389	1.23	212,342	315,427	1.49
Apr	746,769	1,017,150	1.36	326,909	441,508	1.35	209,926	258,046	1.23	209,934	317,596	1.51
May	742,945	1,019,025	1.37	323,567	443,460	1.37	210,008	259,029	1.23	209,370	316,536	1.51
June	750,027	1,026,255	1.37	328,315	444,823	1.35	210,772	264,154	1.25	210,940	317,278	1.50
July	757,485	1,027,787	1.36	332,895	446,602	1.34	211,041	262,314	1.24	213,549	318,871	1.49
Aug	752,886	1,030,243	1.37	330,178	448,447	1.36	208,336	264,899	1.27	214,372	316,897	1.48
Sept	762,543	1,037,172	1.36	335,366	449,152	1.34	213,372	268,112	1.26	213,805	319,908	1.50
Oct P	759,880	1,040,265	1.37	334,064	452,139	1.35	212,299	268,183	1.26	213,517	319,943	1.50
Nov P	757,296	1,044,312	1.38	332,339	453,955	1.37	210,864	270,627	1.28	214,093	319,730	1.49

¹Annual data are averages of monthly not seasonally adjusted figures.

²Seasonally adjusted, end of period. Inventories beginning January 1982 for manufacturing and December 1980 for wholesale and retail trade are not comparable with earlier periods.

³Inventories/sales ratio. Annual data are: beginning 1982, averages of monthly ratios; for 1958-81, ratio of December inventories to monthly average sales for the year; and for earlier years, weighted averages. Monthly data are ratio of inventories at end of month to sales for month.

Note.—Earlier data are not strictly comparable with data beginning 1958 for manufacturing and beginning 1967 for wholesale and retail trade.

Source: Department of Commerce, Bureau of the Census.