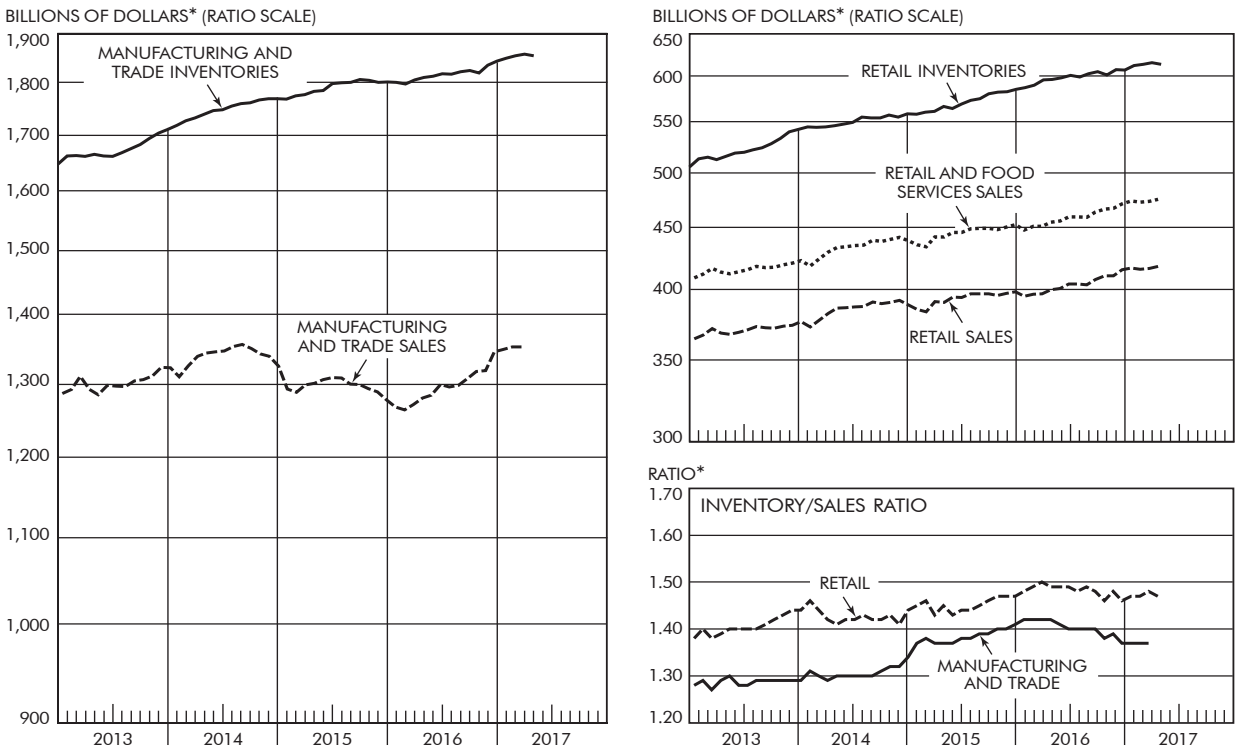
Business Sales and Inventories—Manufacturing and Trade

In March, according to current estimates, manufacturing and trade sales were roughly unchanged. In April, according to preliminary estimates, manufacturing and trade inventories fell $3.2 billion, retail sales rose 0.4 percent, and retail inventories fell $1.6 billion. Retail and food services sales rose 0.4 percent.



*SEASONALLY ADJUSTED
SOURCE: DEPARTMENT OF COMMERCE

COUNCIL OF ECONOMIC ADVISERS

[Millions of dollars, except ratios; seasonally adjusted, except as noted]

Period	Manufacturing and trade [1]			Wholesale			Retail			Retail and food services sales [2]
	Sales [2]	Inventories [3]	Inventory/sales ratio [4]	Sales [2]	Inventories [3]	Inventory/sales ratio [4]	Sales [2]	Inventories [3]	Inventory/sales ratio [4]	
2007 r	1,128,176	1,485,642	1.28	351,956	424,428	1.17	332,932	500,489	1.49	369,978
2008 r	1,160,722	1,464,235	1.31	377,030	444,849	1.20	327,943	477,148	1.52	365,982
2009 r	988,802	1,329,206	1.38	319,115	396,388	1.28	301,039	429,159	1.47	338,747
2010 r	1,088,890	1,447,533	1.27	361,447	440,159	1.14	318,171	454,511	1.39	357,149
2011 r	1,206,660	1,561,395	1.26	407,090	485,044	1.14	341,913	470,493	1.35	378,137
2012 r	1,267,248	1,649,412	1.28	434,002	520,338	1.17	358,519	504,818	1.37	401,664
2013 r	1,303,229	1,712,763	1.29	447,546	540,671	1.18	371,538	542,324	1.41	416,851
2014 r	1,340,376	1,770,586	1.31	463,682	572,083	1.21	386,620	558,570	1.43	434,291
2015 r	1,303,295	1,803,103	1.37	441,036	578,774	1.32	393,952	584,802	1.45	445,612
2016 r	1,290,994	1,844,183	1.38	439,376	592,996	1.33	405,238	606,741	1.48	458,951
2016: Mar r	1,271,275	1,807,382	1.42	426,743	577,081	1.35	397,086	595,642	1.50	451,274
Apr r	1,280,140	1,811,912	1.42	430,308	581,466	1.35	400,204	595,892	1.49	454,696
May r	1,283,819	1,814,272	1.41	432,917	581,287	1.34	401,229	598,018	1.49	455,959
June r	1,299,072	1,818,973	1.40	441,502	583,030	1.32	404,503	600,835	1.49	459,431
July r	1,295,610	1,818,234	1.40	438,859	582,967	1.33	404,717	598,910	1.48	459,520
Aug r	1,297,875	1,823,117	1.40	441,959	582,338	1.32	404,031	602,713	1.49	459,222
Sept r	1,307,394	1,825,922	1.40	443,150	583,135	1.32	408,165	604,804	1.48	463,728
Oct r	1,317,267	1,821,040	1.38	448,362	582,183	1.30	411,043	601,300	1.46	466,393
Nov r	1,318,895	1,836,476	1.39	450,064	588,360	1.31	410,981	606,974	1.48	466,974
Dec r	1,345,818	1,844,183	1.37	460,860	592,996	1.29	415,639	606,741	1.46	470,996
2017: Jan r	1,349,436	1,850,185	1.37	462,325	591,807	1.28	417,141	611,722	1.47	473,464
Feb r	1,353,209	1,855,129	1.37	465,442	593,506	1.28	416,196	613,536	1.47	472,513
Mar r	1,352,954	1,858,444	1.37	465,492	594,068	1.28	416,686	615,178	1.48	473,102
Apr p	.....	1,855,231	.....	.....	592,001	.....	418,314	613,530	1.47	474,948

[1] See page 21 for manufacturing.
[2] Annual data are averages of monthly not seasonally adjusted figures; monthly data are seasonally adjusted totals for month.
[3] Seasonally adjusted, end of period.
[4] Annual data are averages of seasonally adjusted monthly ratios.

Note: Data revised to reflect annual revisions to manufacturers' shipments, inventories, & orders series released on May 18, 2017.

Source: Department of Commerce (Bureau of the Census).

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