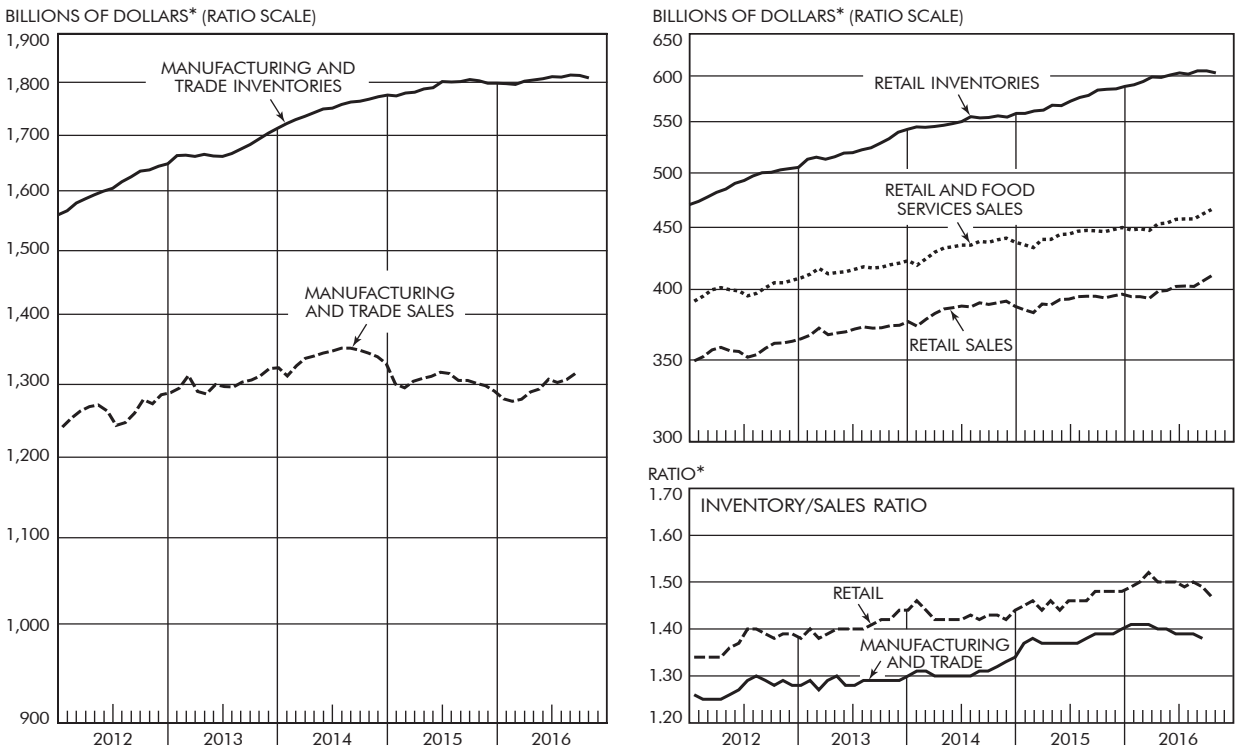
Business Sales and Inventories—Manufacturing and Trade

In September, according to current estimates, manufacturing and trade sales rose 0.7 percent. In October, according to preliminary estimates, manufacturing and trade inventories fell $4.5 billion, retail sales rose 1.0 percent, and retail inventories fell $2.6 billion. Retail and food services sales rose 0.8 percent.



*SEASONALLY ADJUSTED
SOURCE: DEPARTMENT OF COMMERCE

COUNCIL OF ECONOMIC ADVISERS

[Millions of dollars, except ratios; seasonally adjusted, except as noted]

Period	Manufacturing and trade [1]			Wholesale			Retail			Retail and food services sales [2]
	Sales [2]	Inventories [3]	Inventory/sales ratio [4]	Sales [2]	Inventories [3]	Inventory/sales ratio [4]	Sales [2]	Inventories [3]	Inventory/sales ratio [4]	
2006	1,069,032	1,407,550	1.28	328,438	399,056	1.17	322,631	486,253	1.49	357,863
2007	1,128,176	1,486,039	1.28	351,956	424,640	1.17	332,932	500,341	1.49	369,978
2008	1,160,786	1,464,379	1.31	377,078	445,208	1.20	327,959	476,899	1.52	365,982
2009	988,963	1,329,577	1.38	319,236	397,020	1.28	301,079	428,900	1.47	338,747
2010	1,089,143	1,447,968	1.27	361,634	441,058	1.14	318,237	454,246	1.39	357,149
2011	1,206,723	1,561,441	1.26	407,217	485,328	1.15	341,849	470,144	1.35	383,131
2012	1,267,248	1,649,980	1.27	434,002	520,341	1.17	358,519	504,651	1.37	402,199
2013	1,302,966	1,714,804	1.29	447,237	541,205	1.18	371,584	542,192	1.41	416,770
2014	1,339,701	1,777,829	1.31	463,265	576,240	1.21	386,362	558,626	1.43	434,295
2015	1,303,996	1,801,193	1.38	443,332	587,178	1.32	392,359	587,971	1.46	444,170
2015: Sept [r]	1,304,568	1,808,016	1.39	443,269	590,631	1.33	395,317	584,256	1.48	447,641
Oct [r]	1,300,442	1,805,337	1.39	443,578	590,057	1.33	393,981	584,832	1.48	446,708
Nov	1,296,965	1,800,901	1.39	438,064	588,101	1.34	395,480	585,290	1.48	448,454
Dec	1,289,639	1,801,193	1.40	436,605	587,178	1.34	396,723	587,971	1.48	450,448
2016: Jan	1,279,099	1,800,048	1.41	428,448	586,160	1.37	394,878	589,791	1.49	448,041
Feb	1,275,814	1,798,344	1.41	427,568	582,888	1.36	395,126	593,701	1.50	449,294
Mar	1,278,267	1,804,490	1.41	429,952	584,254	1.36	393,775	598,925	1.52	447,907
Apr	1,288,674	1,807,046	1.40	433,212	588,382	1.36	399,134	598,209	1.50	453,397
May	1,292,865	1,809,950	1.40	436,388	589,318	1.35	399,588	600,965	1.50	454,135
June	1,306,188	1,813,811	1.39	443,856	591,002	1.33	402,608	603,337	1.50	457,409
July	1,302,082	1,813,191	1.39	440,977	590,191	1.34	403,103	602,047	1.49	457,849
Aug [r]	1,305,941	1,816,874	1.39	444,135	589,449	1.33	402,695	605,873	1.50	457,722
Sept [p]	1,314,706	1,816,122	1.38	444,945	589,030	1.32	406,691	605,964	1.49	462,106
Oct [p]	.....	1,811,632	.....	.....	586,877	.....	410,905	603,317	1.47	465,914

[1] See page 21 for manufacturing.
[2] Annual data are averages of monthly not seasonally adjusted figures; monthly data are seasonally adjusted totals for month.
[3] Seasonally adjusted, end of period.
[4] Annual data are averages of seasonally adjusted monthly ratios.

Source: Department of Commerce (Bureau of the Census).

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