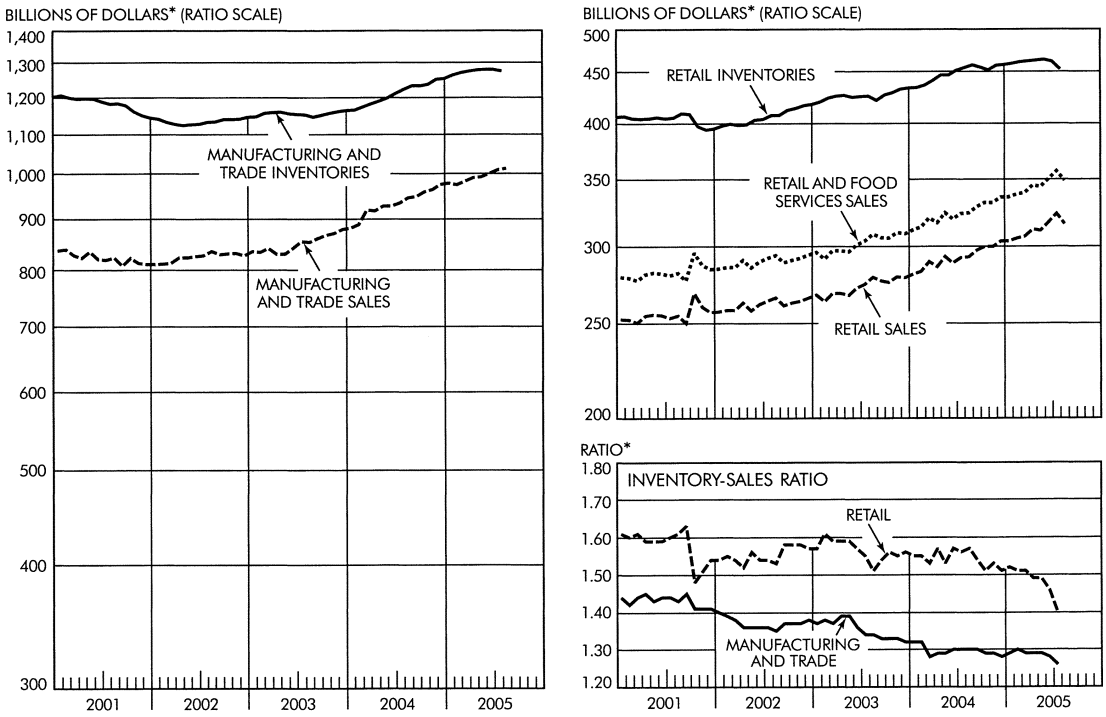
BUSINESS SALES AND INVENTORIES—Manufacturing and Trade

In August, according to preliminary estimates, manufacturing and trade sales rose 0.3 percent. In July, according to current estimates, manufacturing and trade sales rose 0.8 percent and inventories fell $5.2 billion. According to advance estimates, retail sales fell 2.3 percent in August. Retail and food services sales fell 2.1 percent.



*SEASONALLY ADJUSTED
SOURCE: DEPARTMENT OF COMMERCE

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[Millions of dollars, except ratios; seasonally adjusted, except as noted]

Period	Manufacturing and trade [1]			Wholesale			Retail			Retail and food services sales [2]
	Sales [2]	Inventories [3]	Inventory-sales ratio [4]	Sales [2]	Inventories [3]	Inventory sales ratio [4]	Sales [2]	Inventories [3]	Inventory sales ratio [4]	
1995	655,297	985,395	1.48	181,369	240,473	1.30	183,955	320,026	1.71	203,423
1996	687,557	1,004,682	1.46	191,936	243,194	1.27	195,855	330,895	1.66	216,097
1997	724,012	1,045,825	1.42	199,788	260,713	1.26	204,666	341,389	1.64	226,170
1998	742,836	1,078,402	1.43	203,495	273,910	1.32	214,356	355,310	1.62	237,043
1999	786,597	1,138,602	1.40	217,449	291,290	1.30	233,157	383,603	1.59	256,914
2000	834,353	1,197,793	1.41	235,053	309,820	1.29	248,584	406,322	1.59	274,061
2001	822,999	1,140,044	1.43	231,939	297,182	1.32	255,819	395,279	1.58	282,330
2002	823,870	1,142,517	1.37	235,368	300,671	1.26	261,789	418,581	1.55	289,472
2003	850,144	1,160,136	1.35	245,539	306,556	1.23	272,951	435,044	1.57	302,066
2004	936,136	1,249,976	1.30	278,196	339,639	1.17	293,476	459,700	1.54	325,145
2004: July [r]	935,235	1,219,242	1.30	277,722	325,410	1.17	292,296	456,359	1.56	323,929
Aug [r]	946,041	1,228,530	1.30	281,122	329,038	1.17	292,943	458,983	1.57	324,501
Sept	948,421	1,228,304	1.30	282,514	330,462	1.17	297,368	456,690	1.54	329,447
Oct	959,536	1,233,687	1.29	286,341	334,466	1.17	299,882	453,864	1.51	332,280
Nov	964,369	1,247,520	1.29	288,654	338,544	1.17	300,005	458,828	1.53	332,392
Dec	975,698	1,249,976	1.28	291,456	339,639	1.17	303,731	459,700	1.51	336,583
2005: Jan	978,620	1,260,850	1.29	292,430	343,126	1.17	303,933	460,871	1.52	336,785
Feb	975,100	1,267,111	1.30	290,976	345,294	1.19	305,757	462,535	1.51	338,991
Mar	983,324	1,272,133	1.29	291,624	347,275	1.19	307,078	463,567	1.51	340,075
Apr	991,433	1,275,463	1.29	295,487	349,626	1.18	312,363	464,150	1.49	346,081
May	993,287	1,277,275	1.29	295,647	350,764	1.19	311,296	465,292	1.49	344,933
June [r]	1,001,155	1,276,804	1.28	297,096	352,337	1.19	317,623	462,956	1.46	351,320
July [p]	1,009,229	1,271,640	1.26	298,514	352,670	1.18	[r]323,857	454,749	1.40	[r]357,629
Aug [p]	1,012,267	.....	.....	302,459	354,511	1.17	316,346	.....	.....	350,106

[1] See page 21 for manufacturing.
[2] Annual data are averages of monthly not seasonally adjusted figures; monthly data are seasonally adjusted totals for month.
[3] Seasonally adjusted, end of period.
[4] Annual data are averages of seasonally adjusted monthly ratios.
Source: Department of Commerce, Bureau of the Census.

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