requests shall be considered for a fee waiver under the Freedom of Information Act.

§ 1000.173 How does a newly selected Tribe/Consortium initiate the negotiation phase?
(a) To initiate the negotiation phase, an authorized official of the newly selected Tribe/Consortium submits a written request to negotiate an AFA as indicated in the following table:

<table>
<thead>
<tr>
<th>For a . . .</th>
<th>the Tribe/Consortium should submit the request to . . .</th>
<th>and the request should identify . . .</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) BIA program.</td>
<td>the Director, OSG. . . .</td>
<td>the lead negotiator(s) for the Tribe/Consortium.</td>
</tr>
<tr>
<td>(2) Non-BIA program.</td>
<td>the bureau representative designated to respond to the Tribe's/Consortium's request for information.</td>
<td>the lead negotiator(s) for the Tribe/Consortium and the specific program(s) that the Tribe/Consortium seeks to negotiate.</td>
</tr>
</tbody>
</table>

(b) The Tribal/Consortium official must submit the information required by paragraph (a) of this section by the deadline shown in the following table:

<table>
<thead>
<tr>
<th>Type of program</th>
<th>Type of tribe/consortium</th>
<th>Submission deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>(1) BIA . . .</td>
<td>Fiscal year . . .</td>
<td>April 1.</td>
</tr>
<tr>
<td>(2) BIA . . .</td>
<td>Calendar year . . .</td>
<td>May 1.</td>
</tr>
<tr>
<td>(3) Non-BIA . . .</td>
<td>Fiscal year or calendar year</td>
<td>May 1*.</td>
</tr>
</tbody>
</table>

* The request may be submitted later than this date where the bureau and the Tribe/Consortium agree that administration for a partial year funding agreement is feasible.

§ 1000.174 How and when does the bureau respond to a request to negotiate?
(a) Within 15 days of receiving a Tribe/Consortium's request to negotiate, the bureau will take the steps in this section. If more than one bureau is involved, a lead bureau must be designated to conduct negotiations.
(b) If the program is contained on the section 405(c) list, the bureau will identify the lead negotiator(s) and awarding official(s) for executing the AFA.
(c) If the program is potentially of special geographic, cultural, or historic significance to a Tribe/Consortium, the bureau will schedule a pre-negotiation meeting with the Tribe/Consortium as soon as possible. The purpose of the meeting is to assist the bureau in determining if the program is available for negotiation.
(d) Within 10 days after convening a meeting under paragraph (c) of this section:
(1) If the program is available for negotiation, the bureau will identify the lead negotiator(s) and awarding official(s); or
(2) If the program is unavailable for negotiation, the bureau will give to the Tribe/Consortium a written explanation of why the program is unavailable for negotiation.

§ 1000.175 What is the process for conducting the negotiation phase?
(a) Within 30 days of receiving a written request to negotiate, the bureau and the Tribe/Consortium will agree to a date to conduct an initial negotiation meeting. Subsequent meetings will be held with reasonable frequency at reasonable times.
(b) Tribe/Consortium and bureau lead negotiators must:
(1) Be authorized to negotiate on behalf of their government; and
(2) Involve all necessary persons in the negotiation process.
(c) Once negotiations have been successfully completed, the bureau and Tribe/Consortium will prepare and either execute or disapprove an AFA within 30 days or by a mutually agreed upon date.

§ 1000.176 What issues must the bureau and the Tribe/Consortium address at negotiation meetings?
The negotiation meetings referred to in §1000.175 must address at a minimum the following:
(a) The specific Tribe/Consortium proposal(s) and intentions;
(b) Legal or program issues that the bureau or the Tribe/Consortium identify as concerns;
(c) Options for negotiating programs and related budget amounts, including mutually agreeable options for developing alternative formats for presenting budget information to the Tribe/Consortium;
(d) Dates for conducting and concluding negotiations;
(e) Protocols for conducting negotiations;
(f) Responsibility for preparation of a written summary of the discussions; and