Federal Acquisition Regulation

15.605

(e) Agencies must evaluate unsolicited proposals for energy-savings performance contracts in accordance with the procedures in 10 CFR 146.33(b).


15.604 Agency points of contact.

(a) Preliminary contact with agency technical or other appropriate personnel before preparing a detailed unsolicited proposal or submitting proprietary information to the Government may save considerable time and effort for both parties (see 15.201). Agencies must make available to potential offerors of unsolicited proposals at least the following information:

1. Definition (see 2.101) and content (see 15.605) of an unsolicited proposal acceptable for formal evaluation.

2. Requirements concerning responsible prospective contractors (see subpart 9.1), and organizational conflicts of interest (see subpart 9.5).

3. Guidance on preferred methods for submitting ideas/concepts to the Government, such as any agency: upcoming solicitations; Broad Agency Announcements; Small Business Innovation Research programs; Small Business Technology Transfer Research programs; Program Research and Development Announcements; or grant programs.

4. Agency points of contact for information regarding advertising, contributions, and other types of transactions similar to unsolicited proposals.

5. Information sources on agency objectives and areas of potential interest.

6. Procedures for submission and evaluation of unsolicited proposals.

(b) Only the cognizant contracting officer has the authority to bind the Government regarding unsolicited proposals.


15.605 Content of unsolicited proposals.

Unsolicited proposals should contain the following information to permit consideration in an objective and timely manner:

(a) Basic information including—

1. Offeror’s name and address and type of organization; e.g., profit, non-profit, educational, small business;

2. Names and telephone numbers of technical and business personnel to be contacted for evaluation or negotiation purposes;

3. Identification of proprietary personnel to be used only for evaluation purposes;

4. Names of other Federal, State, or local agencies or parties receiving the proposal or funding the proposed effort;

5. Date of submission; and

6. Signature of a person authorized to represent and contractually obligate the offeror.

(b) Technical information including—

1. Concise title and abstract (approximately 200 words) of the proposed effort;

2. A reasonably complete discussion stating the objectives of the effort or activity, the method of approach and extent of effort to be employed, the nature and extent of the anticipated results, and the manner in which the work will help to support accomplishment of the agency’s mission;

3. Names and biographical information on the offeror’s key personnel who would be involved, including alternates; and

4. Type of support needed from the agency; e.g., Government property or personnel resources.

(c) Supporting information including—

1. Proposed price or total estimated cost for the effort in sufficient detail for meaningful evaluation;

2. Period of time for which the proposal is valid (a 6-month minimum is suggested);

3. Type of contract preferred;

4. Proposed duration of effort;

5. Brief description of the organization, previous experience, relevant past performance, and facilities to be used;

6. Other statements, if applicable, about organizational conflicts of interest, security clearances, and environmental impacts; and

7. The names and telephone numbers of agency technical or other agency personnel.